

**The World's Rust Belts:
The Heterogeneous Effects of
Deindustrialization on
1,993 Cities in Six Countries**

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Impressum:

CESifo Working Papers

ISSN 2364-1428 (electronic version)

Publisher and distributor: Munich Society for the Promotion of Economic Research - CESifo GmbH

The international platform of Ludwigs-Maximilians University's Center for Economic Studies and the ifo Institute

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Editor: Clemens Fuest

<https://www.cesifo.org/en/wp>

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The World's Rust Belts: The Heterogeneous Effects of Deindustrialization on 1,993 Cities in Six Countries

Abstract

We investigate the employment consequences of deindustrialization for 1,993 cities in France, Germany, Great Britain, Italy, Japan, and the United States. In all six countries we find a strong negative relationship between a city's share of manufacturing employment in the year of its country's manufacturing peak and the subsequent change in total employment, reflecting the fact that cities where manufacturing was initially more important experienced larger negative labor demand shocks. But in a significant number of cases, total employment fully recovered and even exceeded initial levels, despite the loss of manufacturing jobs. Overall, 34% of former manufacturing hubs—defined as cities with an initial manufacturing employment share in the top tercile—experienced employment growth faster than their country's mean, suggesting that a surprisingly large number of cities was able to adapt to the negative shock caused by deindustrialization. The U.S. has the lowest share, indicating that the U.S. Rust Belt communities have fared relatively worse compared to their peers in the other countries. We then seek to understand why some former manufacturing hubs recovered while others didn't. We find that deindustrialization had different effects on local employment depending on the initial share of college-educated workers in the labor force. While in the two decades before the manufacturing peak, cities with a high college share experienced a rate of employment growth similar to those with a low college share, in the decades after the manufacturing peak, the employment trends diverged: cities with a high college share experienced significantly faster employment growth. The divergence grows over time at an accelerating rate. Using an instrumental variable based on the driving distance to historical colleges and universities, we estimate that a one standard deviation increase in local college share results in a rate of employment growth per decade that is 9.1 percentage points higher. This effect is in part explained by faster growth in human capital-intensive services, which more than offsets the loss of manufacturing jobs.

JEL-Codes: J210, R120, J240.

Keywords: local labor markets, cities, manufacturing, human capital.

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December 2023

We thank David Dorn, Giacomo De Giorgi, Ed Glaeser, Gordon Hanson, Richard Jin, Paul Oyer, Giovanni Peri, Paolo Pinotti, Anna Raute, Perihan Saygin, Daniela Sonedda, Alex Whalley, Yikai Wang and seminar participants at AEA, Berkeley, Bocconi, CEA, CReAM, EALE, EEA, EBRD, Essen, Essex, Florida, Groningen, Helsinki GSE, ISER, LSE, KCL, Mainz, Milano, NBER Labor Studies, RCEA, Sorbonne, Vienna, Zurich, and the UK Cabinet Office's Open Innovation Team for helpful comments, and Eike J Eser, Zhexin Feng, Benjamin Couillard, Daniel Edgel, Thomas King, Diana Rivera, Genet Zinabou for excellent research assistance. We thank Emanuele Ciani, Gilles Duranton, Matthias Dorner, Laurent Gobillon, Miren Lafourcade, Sachiko Kazekami for assistance with the data. Serafinelli gratefully acknowledges financial support from the UK Department for Business, Energy and Industrial Strategy. Moretti gratefully acknowledges financial support from the Clausen Center for International Business and Policy.

*Now Main Street's whitewashed windows and vacant stores
Seems like there ain't nobody wants to come down here no more
They're closing down the textile mill across the railroad tracks
Foreman says these jobs are going boys and they ain't coming back*
Bruce Springsteen – My Hometown

1 Introduction

Over the past several decades, manufacturing employment has been declining in all industrialized countries (IMF, 2018; Benedetto, 2018). France, Germany, Great Britain, Italy, Japan, and the United States have all experienced steep declines in the number of manufacturing jobs relative to the size of their respective labor forces.¹ Since manufacturing is spatially concentrated, the demise of manufacturing employment has been particularly painful for areas that used to have a large share of employment in manufacturing. The Rust Belt in the United States, Northern England, and the Ruhr Valley in Germany, once among their respective countries' most prosperous regions, have been facing declining economic prospects for decades. Former industrial centers like Detroit in the US, Liverpool in the UK and Duisburg in Germany have come to symbolize weak labor demand and shrinking economic opportunities. Detroit, the epitome of these trends, has been losing population for fifty years. A third of its residents are living below the poverty line, and its name has become synonymous with urban blight and seemingly irreversible decline.

These trends have generated a wealth of ideas for place-based initiatives aimed at restarting local economies in formerly industrial regions.² The UK is currently engaging in an effort to spur investment and employment in Northern England, called "levelling-up", while Germany, France and the European Union spend billions of Euros annually to support economically struggling communities (Ehrlich and Overman, 2020; Swinney, 2021).

¹These declines have been driven by a combination of increases in capital intensity, technological change (Acemoglu and Restrepo, 2020) and trade with lower-wage countries (Autor, Dorn, and Hanson, 2013; Acemoglu, Autor, Dorn, Hanson, and Price, 2016; Pierce and Schott, 2016). Baily and Bosworth (2014) provide an overview of recent changes in US manufacturing employment. For the US, see also Acemoglu, Dorn, Hanson, Price, et al. (2014), Charles, Hurst, and Notowidigdo (2016), Charles, Hurst, and Notowidigdo (2019), Van Dijk (2014), Von Wachter (2010), Krueger (2017), Houseman (2018), Abraham and Kearney (2020), Weaver and Osterman (2017), Hanson and Livas (2023) and Alder, Lagakos, and Ohanian (2023). For Germany, see Dauth, Findeisen, and Suedekum (2014), Dauth, Findeisen, and Suedekum (2021), Dustmann, Fitzenberger, Schönberg, and Spitz-Oener (2014) and Helm, Kügler, and Schönberg (2022). For an overview of UK trends, see Turok and Edge (1999), Rodes (2020) and Brandily, Distefano, Donnat, Feld, Overman, and Shah (2022). For France, see Marchand and Minni (2019). For Italy, see Daniele, Malanima, and Ostuni (2018). For Japan, see Banasick and Hanham (2008). For a spatial analysis of European unemployment clusters, see Overman and Puga (2002).

²Recent examples include but are not limited to Wolman, Wial, Clair, and Hill (2017); Bartik (2018); Gruber and Johnson (2019); Kahn and McComas (2021); Armstrong (2021). See also Criscuolo, Martin, Overman, and Van Reenen (2018); Kantor and Whalley (2022); Garin (2019).

While it's clear that many local economies were hit hard by deindustrialization, it is less clear whether the best-known examples of urban decline – the Detroit's and the Liverpool's – are representative of the experience of all the cities in industrialized countries that used to have a strong manufacturing base. Local economies are not static entities—they are remarkably dynamic and in some cases they are able to adapt to negative shocks. Although previous studies have documented that the effects of the manufacturing decline on local communities tend to be *on average* negative and persistent (Glaeser 2009; Autor et al. 2013; Autor, Dorn, and Hanson 2023; Charles, Hurst, and Schwartz 2019; Rice and Venables 2020; Hanson and Livas 2023), there is less empirical work that documents the spatial *heterogeneity* in these effects. In particular, there is limited evidence on how common it is for former manufacturing centers to successfully recover from the consequences of deindustrialization. And if there are indeed cases of recovery, an important and still poorly explored question is identifying which features of a local economy raise the probability of recovery.³ The answer to this question has potentially important policy implications, as it can help identify which type of place-based policies are most likely to succeed in revitalizing former manufacturing centers.

In this paper, we study the employment consequences of deindustrialization for 1,993 cities in six countries: France, Germany, Italy, Japan, the United Kingdom, and the United States. We first provide a descriptive account of the geographic heterogeneity in employment changes during the period of deindustrialization — defined as the period between each country's peak in manufacturing employment and the end of our sample period in 2010. We focus on former manufacturing hubs—defined as Local Labor Markets that in the year of their country's manufacturing peak have a manufacturing employment share in the top tercile of their country's distribution. Within each of the six countries we uncover vast heterogeneity across cities in total employment changes during this period. While on average former manufacturing hubs lost employment after their country's manufacturing peak, a surprisingly large share in each country was able to fully recover. We then seek to understand one of the causes of such differences in labor market performance across cities within each country. We focus on differences in the initial level of human capital of local residents and their role in explaining heterogeneity in employment growth during the years of manufacturing decline.

By studying the experience of six countries we hope to draw conclusions that are broader in scope than the ones that we would draw from one single country. While the specific estimates that we uncover vary from country to country, the findings appear qualitatively consistent across the six countries in our sample. Despite profound cross-country differences in national institutions, economic policies, historical legacies and unionization rates, the local effects of deindustrialization in our six countries appear to reflect, at least

³Feyrer, Sacerdote, and Stern (2007) show that the effect of the loss of auto and steel jobs in U.S. counties varied as a function of local amenities.

in part, common economic forces.

We use a dataset obtained by combining and harmonizing several country-specific data sources for the six countries under consideration. Our geographic unit of analysis is the Local Labor Market (LLM). While the exact definition varies from country to country, we tried to make it as consistent as possible. Our dataset includes observations at the Local Labor Market level organized at decadal frequency. We use the terms Local Labor Markets and cities interchangeably.

In the first part of the paper, we document several stylized facts on the experience of Local Labor Markets within each of our six countries during the period of deindustrialization. In all six countries we find a strong negative relationship between a Local Labor Market's share of manufacturing employment in the year of its country's manufacturing peak and the subsequent change in total employment (measured in deviation from its country's average change). A pooled regression using all the cities in the six countries yields a slope of -0.169 (0.016), implying that a 1 standard deviation increase in initial manufacturing share is associated with 2.71 percent slower growth per decade in the years between the relevant country's manufacturing peak and 2010 (relative to the relevant country's average). This reflects the fact that cities with a large initial share of manufacturing employment experienced a large negative shock to labor demand during the period of deindustrialization. In country-specific regressions, the slope is steepest for the the United States, suggesting that the difference in employment growth between cities with an initially low manufacturing share and cities with an initially high manufacturing share (for example: Rust Belt cities) is particularly large in the US compared to the other five countries.

This average effect on local employment masks a significant amount of heterogeneity. Although total employment declined in most former manufacturing hubs, we find a large number of cases of full recovery, defined as a rate of employment growth during the period of deindustrialization that is equal to or above the relevant country mean. We estimate that despite the losses of manufacturing jobs, 34% of former manufacturing hubs in the six countries fully recovered and by 2010, had a relative employment level equal to or above the one they had in the year of the manufacturing peak. This share is remarkably high given that it is based on cities that by definition had a high initial manufacturing share. Essentially, we find that for each Detroit and Liverpool that loses employment, there is a former manufacturing hub where employment successfully recovers and even exceeds the level achieved in the year of the manufacturing peak.

The share of former manufacturing hubs with full recovery is highest in Germany, where it reaches 0.47, indicating that almost half of German manufacturing hubs experience employment growth faster than the national average. In France, Italy, Japan and the UK the share is close to the average for all the countries. The U.S. stands out with a share equal to 0.17—only half of the average for all the countries—indicating that the

U.S. Rust Belt communities have fared relatively worse compared to their peers in other industrialized countries.

In the second part of the paper, we study the role played by residents' initial level of human capital in affecting the probability of employment recovery in the period of deindustrialization. We test the hypothesis that cities with a larger share of college graduates in the year of their country's manufacturing peak experienced faster total employment growth in the years after the manufacturing peak compared to cities with a similar initial manufacturing share but a smaller share of college graduates. We do not have reliable data on college share for Japanese cities before 2000, so we do not include Japan in this part of the analysis.

We find that in the two decades before the relevant country's manufacturing peak, cities with a high share of college-educated workers experience a similar rate of employment growth as those with a low share of college-educated workers. Statistical tests fail to reject that the rate of growth for cities in the top quartile of their country's college share distribution is equal to the rate of growth for cities in the bottom quartile. By contrast, in the decades after the manufacturing peak, the employment trends diverge: cities with a high initial share of college-educated workers experience significantly faster employment growth. The divergence between cities with a high and low initial share of college graduates grows over time at an accelerating rate. We interpret these findings as evidence that in the period when manufacturing employment was still growing in the countries in our sample, the local share of college graduates was not an important driver of local employment growth, probably reflecting the fact that manufacturing plants at that time did not make intensive use of highly skilled workers. By contrast, in the period of deindustrialization, the local share of college graduates has become an increasingly important predictor of local employment growth, possibly reflecting a shift in employment among industrialized countries toward human capital-intensive sectors.

In an effort to account for the possible endogeneity of the share of college graduates in a city, we collected data on the year of opening of all colleges and universities in five of the six countries in our sample and we use driving distance to the nearest historical college or university as an instrumental variable for the share of college-educated residents in a city in the year of its country's manufacturing peak. To allay concerns of reverse causality—namely that colleges and universities opened in cities where demand for higher education was expected to grow—we base our instrument on the distance to colleges or universities that existed 20, 30, 40 or 50 years before the year of the manufacturing peak. Empirically, estimates appear robust to the definition of the instrument. Furthermore, cities that are closer to a historical college or university do not appear to have steeper employment pre-trends in the decades before the manufacturing peak compared to cities that are further away.

We estimate that a 1 percentage point increase in the initial share of local workers with

a college degree is associated with a rate of employment growth per decade that is 2.95 percentage points higher, holding constant the initial share of manufacturing employment. Quantitatively, this is a large effect: it implies that a one standard deviation increase in college share results in a rate of employment growth per decade that is 9.1 percentage points higher.⁴ We use this estimate to compute the counterfactual employment growth that would occur in the absence of spatial differences in college share within each country and find that the relative under-performance of US manufacturing hubs (compared to manufacturing hubs in other countries) can be in part explained by the fact that US manufacturing hubs have a particularly low college share (relative to the rest of their country).

We conclude our analysis by focusing on the effects by industry. We find little evidence that a higher share of college-educated residents in a city is associated with smaller declines in manufacturing employment. By contrast, we uncover a positive effect on employment in Human Capital and Knowledge Intensive Services. As defined by Eurostat (2020a,b), this group includes services that make intensive use of highly educated workers. Our estimates indicate that a city with a 1% higher share of college-educated residents experienced a 4.3 percentage points higher rate of employment growth per decade in Human Capital and Knowledge Intensive Services. We caution, however, that this estimate is not very precise and it is only based on US and UK data, since the industry classification is too coarse in the early years for the other countries.

Taken together, our findings indicate that the negative labor demand shock caused by deindustrialization had different effects on local employment depending on the initial level of schooling of the local labor force. For former manufacturing hubs, the disappearance of factory jobs did not necessarily lead to total employment declines. A strong local human capital base was an important factor in successfully adapting to the negative shocks associated with manufacturing decline. In cities with an initially high share of college graduates, the loss of manufacturing employment was more than offset by gains in other sectors, presumably because cities with a large skill base are particularly attractive to employers who make intensive use of skills. The experience of Pittsburgh exemplifies our findings. Once the capital of steel production in North America, by the 1970s Pittsburgh had become one of the Rust Belt's fastest-declining cities. But a strong skill base, anchored by Carnegie Mellon University and the University of Pittsburgh, attracted employers in human capital-intensive sectors, such as life science research, high technology and education, offsetting the losses in manufacturing (Andes, Horowitz, Helwig, and Katz, 2017; Mills, Elkins, Gandhi, Elanbeck, and Gillman, 2022).

In terms of place-based policies for former manufacturing hubs, our findings indicate that investment in local colleges with the goal of expanding the number of residents who have access to a college education is an “industrial policy” with the potential to increase

⁴Our estimates are robust to controlling for the initial share of high-tech manufacturing employment, suggesting that heterogeneity in the sectoral mix within manufacturing is not the main driver of the results.

the probability of economic recovery. Current place-based policies for former manufacturing hubs in industrialized countries typically favor subsidies to investment in physical capital. Our findings indicate that investment in human capital could play a useful role.

Our analysis is related to previous studies on the relationship between changes in manufacturing employment and local economies. Examples include but are not limited to Feyrer et al. (2007), Autor et al. (2013), Fort, Pierce, and Schott (2018), Charles et al. (2019), Gathmann, Helm, and Schönberg (2020), Hornbeck and Moretti (2023), and Hanson and Livas (2023). Our findings on the effect of college share on subsequent employment changes are part of the broader literature on the relationship between human capital and Local Labor Market outcomes. Our study complements earlier work by Glaeser and Saiz (2004), who have shown that over the last century, cities with many skilled residents have been more resilient to economic shocks.⁵ Our analysis is also related to the literature on the effect of universities on local economies (Valero and Van Reenen, 2019; Kantor and Whalley, 2014, 2019; Nimier-David, 2022). Within this literature, the paper that is closest to ours is the study by Howard, Weinstein, and Yang (2021) which compares U.S. counties that were assigned normal schools to counties that were assigned insane asylums to show that having a regional university helps to offset the negative effects of manufacturing decline.⁶ Finally, our analysis is related to Duranton (2007), who provides the microeconomic foundations for the geographical churning of industries, and Findeisen and Südekum (2008), who study spatial churning for German cities.

2 Data

We combine and harmonize data on employment, industry composition, schooling achievement of local workers, and location and opening date of college and universities for France, Germany, Japan, Italy, the United Kingdom and the United States. Our geographical unit of analysis is a Local Labor Market (LLM). The exact definition varies across countries, but in all six countries in our sample LLMs are defined based on residential and commuting patterns. Specifically, LLMs are defined to reflect an economic unit, rather than administrative boundaries. In each country the boundaries of a LLM are designed so that the majority of its residents live and work in the LLM. For example, in the case of New York, the LLM includes not just the city of New York, but also the surrounding suburbs where most commuters live. In urban settings, LLMs generally correspond to metropolitan areas. We have a total of 1,993 Local Labor Markets in our sample. In the

⁵Our findings are generally consistent with Moretti (2004); Gennaioli, La Porta, De Silanes, and Shleifer (2014); Carneiro, Liu, and Salvanes (2018); and Feng and Xia (2021). See also Rosenthal and Ross (2015) and Sianesi and Van Reenen (2003).

⁶Also related is the paper by Andrews, Russell, and Yu (2023), which finds that US counties with a college have larger share of employment in high human capital sectors. See also Andrews (2023); Howard and Weinstein (2022).

paper, we use the term "Local Labor Market" and "city" interchangeably.

2.1 Data on Employment, Industry Composition and Education

Here we describe the data sources that we use to measure employment, industry composition, and schooling achievement by decade at the LLM level in each of the six countries.

France: Data on employment status, industry, and schooling achievement are from the Census of Population for the years 1968, 1975, 1982, 1990, 1999, 2011. The original data are at the individual level (sample size ranges from 2,487,778 in year 1968 to 20,541,337 in year 2011) and were aggregated to the municipal level by Insee. We aggregate them to the Local Labor Market level.⁷ The share of college graduates in a Local Labor Market is defined as the share of active population aged 25-54 with a completed four-year college or university degree. Since data for 1970 are unavailable, we construct 1970 employment and college share in a Local Labor Market by averaging 1968 and 1975 employment and college share, respectively. For 1980, 1990, 2000 and 2010 we use 1982, 1990, 1999, 2011, respectively.

The geographical unit of analysis is *Zones d'Emploi*. These are Local Labor Markets defined by the French National Statistical Office (INSEE) and consist of aggregations of French municipalities based on commuting data. The procedure employed to define *Zones d'Emploi* is described in detail in Ronsac (1994). We use the 1984 definition of *Zones d'Emploi*.

Germany: Data on employment status, industry, and education are from the Establishment History Panel (BHP). The original data are at the individual level (sample size ranges from 19,353,380 employees in year 1975 to 23,242,278 in 2010) and were aggregated to the Local Labor Market level by the Institute for Employment Research (IAB). To increase precision, we estimate employment in each decade in each LLM by taking a 3-year average around the relevant year. For instance, to estimate employment in 1990 in a given LLM, we take the average of employment in 1989, 1990 and 1991 in the relevant LLM. Industry identifiers are available at the 2-digits level for manufacturing, and at the 1-digit level for other industries. We estimate employment by industry and LLM by averaging data across 3-year intervals. Since the industry classification changes between 1975 and 2010, we harmonize it using the crosswalk proposed by Eberle et al. (2011). The share of college graduates in a Local Labor Market is defined as the share of employees in the BHP with a completed academic degree ("University" degree or "Technical College" degree).

Local Labor Markets are defined as *Arbeitsmarktregionen*, which are aggregations of German districts. The classification and aggregation procedure is described in detail in

⁷For a description of the samples see https://international.ipums.org/international-action/sample_details/country/fr

Kosfeld and Werner (2012). We use the 1984 geographical definition of *Arbeitsmarktregionen*.

An important limitation of our data is that comparable data at the Local Labor Market level for the territory of the former East Germany are available only from 1990. We base our analysis on Local Labor Markets located in West Germany. For brevity, throughout the paper, we refer to West Germany as Germany.

Italy: Data on employment at the municipal \times industry level are from the Service and Manufacturing Census for the years 1961, 1971, 1981, 1991, 2001, 2011. The original data are at the individual level (sample size ranges from 9,463,457 in year 1961 to 16,424,086 in 2011) and were aggregated to the municipal level by the National Institute of Statistics (ISTAT). For each decade, we use the Census year that is closest to 1960, 1970, etc. For example, 1960 employment is measured using the 1961 Census; 1970 employment is measured using the 1971 Census; and so on. Data on 1980 schooling achievement are from the Census of Population for the year 1981 (sample size: 56,556,911) and were aggregated to the municipal level by ISTAT. The share of college graduates in a Local Labor Market is defined as the share of residents of a Local Labor Market with a completed university degree.

The geographical unit of analysis is *Sistemi Locali Del Lavoro*. They are Local Labor Markets defined by ISTAT as aggregations of Italian municipalities, based on commuting data. The classification and aggregation procedure is described in Sforzi (1997). We use the 1981 definition of *Sistemi Locali Del Lavoro*.

Japan: We use data on employment status and industry from the Census of Population for the years 1970, 1980, 1990, 2000, 2010. The original data are at the individual level (sample size ranges from 104,665,171 in year 1970 to 128,057,352 in year 2010) and were aggregated to the municipal level for this project by Sachiko Kazekami (Keio University). An important limitation of our data is that we were unable to find systematic high-quality data on college share for Japanese LLMs before 2000, so we do not include Japan in the part of the analysis that focuses on education.

The geographical unit of analysis is a Metropolitan Employment Area (MEA). MEAs are Local Labor Markets defined according to the classification proposed in Kanemoto and Tokuoka (2002) and include both the urban core of metropolitan areas and the surrounding suburban areas. We use the 1980 definition.⁸

United Kingdom: We use individual level employment data from the Business Register and Employment Survey (sample size ranges from 18,299,130 in year 1976 to 17,929,166 in 2008). The data cover England, Wales and Scotland. Data for Northern Ireland are not

⁸The Kumagaya MEA changes its boundaries over the observation period. Specifically, in 1980, the Kumagaya MEA includes the contiguous suburbs of Konan, Menuuma, Kawamoto and Minamikawara. Kawamoto and Minamikawara are later integrated into the Fukaya and Gyōda municipalities. In our analysis, we define the Kumagaya MEA in 1980 as made of Kumagaya itself, Konan and Menuuma and we keep this definition fixed for the entire period of analysis. Notice that Fukaya and Gyōda are not MEAs in 1980.

available on a consistent basis, and therefore this region is not included in the analysis. For brevity, throughout the paper, we refer to England, Wales and Scotland as United Kingdom.

To increase precision, we estimate employment in each decade in each LLM by taking a 3 year average around the relevant year, like we do for Germany. Industry figures are available at the 2-digits level. A time consistent industry classification between 1975 and 2010 is provided by the Office for National Statistics (ONS).

Information on schooling achievement is from the ONS Official Labor Market Statistics. College share is defined as the share of individuals in the LLM with a completed four-year college or university degree or professional vocational qualifications. Data are available at the LLM level for 1981, 1991, 2001 and 2011. For 1971 they are available at the ward level. To assign ward level population counts to LLMs we created a weighting scheme based on the lowest geographical building block, namely Enumeration Districts (ED). We calculated the share of a ward that is contained in an LLM as the number of EDs for a given ward contained in that LLM divided by the total number of EDs in the ward. We use it to estimate the number of workers with a college degree in each LLM.

The geographical unit of analysis is based on *Travel to Work Areas*, which are aggregations of British wards (in England and Wales) or postcode sectors (in Scotland), based on commuting data. The classification and aggregation procedure is described in Department of Employment (1984) and Coombes, Green, and Openshaw (1986).⁹ We use the 1984 definition of *Travel to Work Areas*.

United States: We use data on employment by county and industry from the County Business Patterns for 1956, 1964, 1970-71, 1977-78, 1987-88, 1996-97, 2006-07 and 2012. The main strength of the CBP is the fact that data are available for as far back as 1956 at a fine geographical \times industry detail.¹⁰ Data on worker education are from the Census of Population for 1960, 1970, 1980, 1990, 2000 and 2010. The college share in each Local Labor Market is defined as the share of workers living in a Local Labor Market with a completed four-year college degree.

As a geographical unit of analysis we use the Metropolitan Statistical Areas (MSA). Data on employment at county-industry level are aggregated to the MSA-industry level. MSAs are defined by the US Census based on commuting patterns to include Local Labor Markets where most workers live and work. We use the 1990 definition and we include in our analysis only MSAs that are consistently defined in the sample period.

⁹Duranton and Overman (2008) provide a detailed spatial analysis of the UK manufacturing sector.

¹⁰We are grateful to Gilles Duranton for making the 1956 data available.

2.2 Data on Colleges and Universities

In addition to data on employment, industry mix and education, we gathered data on the location of historical four-year colleges and universities in five of the six countries in our sample. Specifically, we put together and harmonized data on the exact location and year of opening of each institution of higher education that exists in 2010 in France, Germany, Italy, the UK and the US. For France, Germany, Italy and the UK, the data on location and opening date come from the European Tertiary Education Register (ETER), which provides information on Higher Education Institutions (HEIs) in Europe. For the US, we use the data collected by Currie and Moretti (2003) reporting the address and opening date of all two- and four-year colleges that exist in the country in 2000. For consistency with the European data, in the US we use only four-year colleges. Since we were unable to find historical data on college share by Local Labor Market for Japan, we do not include Japan in the part of the analysis that uses the information on the location and date of openings of colleges and universities.

In our analysis, we use distance to the nearest historical college or university as an instrumental variable for the share of college-educated workers, where historical colleges or universities are defined as colleges or universities that existed 20 years before the period of analysis. In some specifications, we use colleges or universities that existed 30, 40 or 50 years before the period of analysis. For every institution of higher education and Local Labor Market pair *within each country*, we calculate the driving distance from the institution's address to the centroid of the Local Labor Market. In our analysis, we only consider distance between institutions and LLMs in the same country, since historically most students attend colleges or universities in their own country. To measure driving distance, we use open Street Map data from GeoFabrik (<https://www.geofabrik.de/>). We assume that driving distance has not changed over time in significant ways, so that distance measured today is a good proxy for historical distance. The use of current cartographic data to measure distance will result in measurement error in the instrumental variable in cases where the road network that links historical college and universities to the centroid of the Local Labor Market has changed considerably between the year when distance is supposed to be measured (namely, 20 to 50 years before the relevant country manufacturing peak) and today. This measurement error likely weakens the first stage.

2.3 Summary Statistics

Figure 1 shows the level of manufacturing employment by decade in the six countries under study. To make the magnitude of the changes comparable across countries, we normalize manufacturing employment to 1 in each country's peak year. The figure shows that manufacturing employment peaked at a different point in time in different countries. In the United Kingdom and United States it peaked in 1970; in France and Italy in 1980;

in Germany and Japan in 1990.¹¹ For a given country, we define the period of deindustrialization as the period between the year of its manufacturing peak and 2010 (the last year in our data).

Figure 2 shows the distribution of the share of employment in manufacturing across Local Labor Markets in each country in the year of the country's manufacturing peak. The figure shows that in all six countries in our sample there is wide dispersion across Local Labor Markets in the manufacturing share. The standard deviation in manufacturing share across Local Labor Markets is largest in Italy (std. dev. 0.18) and the US (std. dev. 0.16), indicating that the spatial distribution of manufacturing employment was most uneven in these two countries. This likely reflects the fact that in Italy and the US manufacturing was historically geographically concentrated in some regions, and largely absent in the South of each country. By contrast, the standard deviation is smallest in Germany (std. dev. 0.09) and Japan (std. dev. 0.10), indicating that the geographical distribution of manufacturing was relatively more uniform there.

Throughout the paper, our main measure of local labor market growth is the mean decadal growth rate of employment during the period of deindustrialization. For a given Local Labor Market, the mean decadal growth rate of employment measures the percent change in employment experienced by that labor market on average *per decade* between the year of the relevant country's manufacturing peak and 2010. Since manufacturing peaks in different years in different countries, the average is taken over different time horizons. For example, for the US and the UK, where the year of manufacturing peak is 1970, the mean decadal growth rate in employment is defined as $\Delta Y_{lc(l)} = \frac{\sum_{t=1}^4 \frac{(Y_{lc(l)t} - Y_{lc(l)t-1})}{Y_{lc(l)t-1}}}{4}$, where $Y_{lc(l)t}$ is employment in Local Labor Market l located in country $c(l)$ in year $1970 + 10 \times t$.

Summary statistics for the pooled sample that includes all six countries are in Table 1. The first row shows that the average Local Labor Market experiences a mean growth rate in total employment of 7.5 percent per decade in the decades between the relevant country manufacturing peak and 2010. The second row shows the corresponding figure for manufacturing employment. The average Local Labor Market experiences a mean growth rate in manufacturing employment of -7.0 percent per decade in the decades between the relevant country manufacturing peak and 2010. Thus, while the average Local Labor Market in our six countries experienced an increase in the total number of jobs, it experienced a contraction in the total number of manufacturing jobs.

The third row shows that in the year of the relevant country manufacturing peak, 35.5% of workers in the average Local Labor Market in the sample were employed in the manufacturing sector. The fourth row reports mean total employment to give a sense of

¹¹To create the series for the UK used in this Figure, we use data from FRED at the St. Louis Fed for 1960, 1970, 1980, 1990, 2000 and 2010 because our micro data on employment for the UK don't go back to 1960. For all other countries, this figure is based on the data that we use in the rest of the analysis.

the magnitude of the typical Local Labor Market in the sample. The fifth row indicates that in the average Local Labor Market the share of workers with a college or university degree was 4.3% in the year of the relevant country manufacturing peak.

The table also indicates that in the year of manufacturing peak, 11.6% and 5.4% of workers in the average Local Labor Market were employed in Human Capital and Knowledge Intensive Services or in High Tech manufacturing, respectively. Eurostat classifies services as Human Capital and Knowledge Intensive Services based on the share of tertiary educated workers at NACE 2-digit level (Eurostat, 2020a; Eurostat, 2020b). By definition, this group includes industries that make intensive use of college educated workers. Example include: Research and Development; Education; Financial Intermediation; and Post and Telecommunication. Only in the UK and the US are the industry identifiers in our micro data fine enough to allow us to identify Human Capital and Knowledge Intensive Services. Thus, the sample size for this variable is significantly smaller. Eurostat classifies manufacturing industries as High Tech based on industry-specific nationwide R&D intensities (Eurostat, 2020a; Eurostat, 2020b). For France the industry identifiers in our micro data are not fine enough to allow us to identify High Tech manufacturing.¹² The last row in the table reports the mean distance to the nearest historical college or university, where distance is measured to the nearest college or university that existed 20 years before the relevant country manufacturing peak.

Summary statistics by country are in Table 2. The first row shows that there is wide variation across countries in the mean growth rate in total employment per decade in the decades after the relevant country manufacturing peak. The second row shows that in all six countries, the mean growth rate in manufacturing employment per decade in the decades after the relevant country manufacturing peak was negative, consistent with Figure 1. The entries on total employment in the year of manufacturing peak indicate that based on the definition of Local Labor Markets that we adopted, Local Labor Markets in Japan, the US and Germany are the largest, while Local Labor Markets in Italy are the smallest, with Local Labor Markets in France and the UK in the middle.

¹²Industries that Eurostat classifies as High Tech manufacturing are: 24.4 Manufacture of pharmaceuticals, medicinal chemicals and botanical products; 30 Manufacture of office machinery and computers; 32 Manufacture of radio, television and communication equipment and apparatus; 33 Manufacture of medical, precision and optical instruments, watches and clocks; 35.3 Manufacture of aircraft and spacecraft.

3 Heterogeneity in Employment Growth During the Period of Deindustrialization

3.1 Initial Manufacturing Share

Figure 1 above has highlighted the overall decline of manufacturing employment in the six countries in our sample. Since manufacturing employment was not evenly distributed across cities within each of the six countries (Figure 2), the effects of deindustrialization on local economies are unlikely to be homogeneous across cities. Cities with a strong manufacturing presence at the beginning of the period were presumably more exposed to the negative effects of deindustrialization than cities with a weaker manufacturing presence. Specifically, during the period of deindustrialization, Local Labor Markets on the right side of the distribution in Figure 2 experienced a more negative shock to labor demand than those on the left side of the distribution.

Figure 3a shows the change in total employment in the two decades before and the four decades after the relevant country's manufacturing peak. Local Labor Markets are divided into three groups based on the local share of manufacturing employment measured in the year of manufacturing peak. "Top Tercile" includes the Local Labor Markets that in the year of their country's manufacturing peak had a share of manufacturing employment in the top tercile of their country's distribution. The "Middle Tercile" and "Bottom Tercile" are defined similarly. In the rest of the paper, we refer to Local Labor Markets belonging to the Top Tercile as "former manufacturing hubs", since in the year of their country's manufacturing peak they had a high share of employment in manufacturing compared to the rest of their country.

For a given Local Labor Market, time $t = 0$ represents the year of its country's manufacturing peak. The Figure reports the percent difference between total employment in a given decade and total employment at $t = 0$. Since there are significant differences across countries in their overall rate of employment growth, for ease of comparison, the change in employment for a given city is computed in deviation from its country's mean. This removes country-level differences in aggregate growth from the Figure. An entry of 0.1 for a given city at time t , for instance, means that between 0 and t employment in that city has grown by 10%, over and above its country's mean employment growth in the same period.

Throughout the paper, we focus on relative city growth—as opposed to absolute growth—because the six countries experienced different increases in total population and total employment in our sample period. For our purposes, the rate of growth of a city relative to its country mean is more informative than its absolute rate of growth. For example, a city with a 10% growth in employment in a country with a 20% overall employment growth has arguably a weaker Local Labor Market than a city with a 10% growth in

employment in a country with a 5% overall employment growth.

The Figure shows that in the two decades before the manufacturing peak, employment in cities belonging to the three groups grows at a similar pace (relative to aggregate employment in their respective countries).¹³ In the decades after the manufacturing peak, the three lines diverge at an accelerating rate: employment in former manufacturing hubs declines (relative to aggregate employment in their respective countries). By contrast, relative employment in cities in the other two terciles increases, with relative employment in the bottom tercile—which includes cities with the smallest initial share of manufacturing employment—increasing the most.¹⁴

Figure 3b shows the corresponding trends by country. The relative decline of the Top Tercile is clearest in France, the UK and the US. In Italy and Japan, the Top and Middle Terciles appear to have comparable changes in relative employment by 2010, with the Bottom Tercile outperforming the other two. The picture for Germany in the decades before the country's manufacturing peak points to a faster growth of the Top Tercile, and a slower growth of the Bottom Tercile. Since the country's manufacturing peak, the rates of relative growth of the three Terciles appear to have converged. Thus, relative to its pre-trends the Top Tercile in Germany has experienced a slowdown in growth compared to the other two terciles.

Figures 4a and 4b show more explicitly the relationship between total employment growth in the decades after the manufacturing peak and the initial manufacturing share. In particular, Figure 4a presents a binned scatter plot of the city-level mean decadal growth rate of total employment between the year of manufacturing peak and 2010 in deviation from the country-level mean decadal growth rate as a function of the city's manufacturing share in the year of the country's peak. It includes all the cities in our sample. Figure 4b presents the same relationship by country.

The two figures show a clear negative correlation between the two variables, confirming that Local Labor Markets where manufacturing accounted for a large share of employment in the year of manufacturing peak experienced a larger decline in total employment after the peak (relative to their country average) than Local Labor Markets where manufacturing accounted for a small share of employment. This is consistent with Figures 3a and 3b. A pooled regression using all the cities in the six countries with country fixed effects yields a slope of -0.169 (0.016). This estimate implies that a 1 standard deviation increase in initial manufacturing share (16.1 percentage points) is associated with a

¹³This is notable because it means that in the period in which manufacturing employment is still growing, cities with a large manufacturing sector are not growing any faster than cities with a small manufacturing sector.

¹⁴This Figure uses all the cities in our sample and all the available years. It is based on an unbalanced panel due to the fact that the year of manufacturing peak varies across countries and the period for which we have employment data also varies across countries. The employment changes of the three groups do not mechanically sum up to 0 in each period because of the different city sizes and the unbalanced nature of the sample.

decadal growth in total employment in the following decades that is 2.71 percent slower (relative to their country average). This effect is economically large: it amounts to 36% of the mean decadal growth in total employment experienced by the average city in the sample (reported in Table 1).

The negative slope in Figure 4a likely reflects a combination of direct and indirect effects. First and foremost, it reflects the employment losses *directly* stemming from the decline of manufacturing jobs. Second, it may reflect additional employment losses indirectly caused by de-agglomeration effects (Greenstone, Hornbeck, and Moretti, 2010). For example, Gathmann et al. (2020) find that regions of Germany affected by mass layoffs tend to lose more jobs than in the initial layoff. Third, employment outside manufacturing could decline due to lower demand for local non-traded services. As factories close in a city, demand for locally provided non-traded services—construction, retail, restaurant, etc—also decline.¹⁵ Finally, it's in principle possible that there are offsetting general equilibrium effects. For example, it is possible that lower wages and lower real estate costs may attract outside investment, potentially offsetting part of the direct employment losses.

In country-specific regressions, the slope is steepest for the the United States—where it is -0.37 (0.09)—and the least steep for Germany—where it is only -0.09 (0.06) and not statistically different from zero. The slopes for France, Great Britain, Italy and Japan are in the middle: -0.27 (0.03); -0.30 (0.04); -0.10 (0.02); and -0.13 (0.14), respectively. Thus, an additional percentage point in initial manufacturing share had a more negative effect on subsequent employment growth in the US than in the other five countries. This implies that in the US, the difference between cities with an initially low manufacturing share and cities with an initially high manufacturing share (for example: Rust Belt cities) is larger than the corresponding difference in other countries.

3.2 Former Manufacturing Hubs

The findings in Figures 4a and 4b are intuitive and generally consistent with the existing literature.¹⁶ They indicate that on average, cities with an initially high manufacturing

¹⁵The loss of construction jobs is particularly damaging. In Rust Belt communities in the US, for example, construction jobs traditionally represented an important source of employment for workers without a college degree. Using US data, Moretti (2010) estimates that for each manufacturing job lost in a city, 1.6 additional jobs are eventually lost in the non-traded sector in the same city. Estimates for European countries are smaller (Moretti and Thulin, 2013; Van Dijk, 2014).

¹⁶Glaeser (2009) finds a negative correlation between 1950 manufacturing employment and 1950-1980 population changes. Autor et al. (2013) uncover large negative effects of trade-induced shocks to the local manufacturing sector on local communities. Charles et al. (2019) find that manufacturing decline in a local area had large and persistent negative effects on local employment rates, hours worked and wages. Rice and Venables (2020) find largely persistent effects of 1970's negative shocks on UK cities. Hornbeck and Moretti (2023) find that increases (declines) in labor demand in manufacturing in a city cause increases (declines) in the city's total employment. See also Fort et al. (2018) for an analysis of broader regional differences and Blanchard and Katz (1992).

share experienced a steeper decline in overall employment in the decades after their country's manufacturing peak. This average effect can potentially mask a significant amount of spatial heterogeneity. The heterogeneity that exists in the employment effects of deindustrialization across cities with similar initial shares of manufacturing employment has received less attention in the literature.

Figures 5a and 5b show the distribution across cities of the mean decadal growth rate of total employment expressed in deviation from the relevant country mean. In Figure 5a, all countries are pooled together, while Figure 5b shows the corresponding distribution by country. The figures include only "former manufacturing hubs". Presumably, cities in this group are the most exposed to the consequences of the manufacturing decline.

Cities to the left of 0 are former manufacturing hubs that in the period between their country manufacturing peak and 2010 have lost employment (relative to their country mean), while cities to the right of 0 are manufacturing hubs that in the same period have gained employment (relative to their country mean). Thus cities on the right of 0 are former manufacturing hubs whose total employment has fully recovered from the manufacturing losses and even exceeded their country growth rate. It is clear from Figures 5a and 5b that the magnitude of total employment changes experienced by former manufacturing hubs varies significantly across cities within each country. In all countries there is more mass to the left of 0, since on average manufacturing hubs have lost employment relative to the country mean. However, a sizable fraction of the distribution is above 0, indicating that a significant number of manufacturing hubs grew at the same speed or even faster than the rest of their country.¹⁷

Column 1 in Table 3 quantifies the share of manufacturing hubs in each country with full recovery, defined as having a mean rate of decadal employment growth that is equal to or above the relevant country mean. This share corresponds to the area of the distribution above 0 in Figures 5a and 5b. The first row shows that the average share in the 6 countries combined is 0.34. This share is surprisingly high. It points to a fast employment growth in a group of cities that, by definition, started off with a large share of employment concentrated in manufacturing during a period when aggregate manufacturing employment was shrinking. Despite the fact that these cities experienced a significant negative labor demand shock in the form of loss of manufacturing employment, in more than a third of cases their total employment grew faster than other cities in their respective country.

The Table also shows that the share of former manufacturing hubs with positive relative growth is economically large in five of the six countries. It is highest in Germany, where it reaches 0.47, indicating that almost half of German manufacturing hubs experienced employment growth faster than the national average during the period of deindustrialization. In Italy, Japan and France, the share is above 0.30, while in the UK is just

¹⁷For completeness, Appendix Figure A.1 show the distribution of the mean decadal growth rate for all cities, not just manufacturing hubs.

below. The U.S. stands out with the lowest share by far. The U.S. share is only 0.17—half of the average for all the countries—indicating that the U.S. Rust Belt communities have fared relatively worse compared to their peers in other industrialized countries.

Columns 2 to 4 quantify the amount of spatial heterogeneity in employment growth within each country among former manufacturing hubs measured by the difference between the 90th and the 10th percentiles (column 2); the interquartile range (column 3); and the standard deviation (column 4). The table shows significant differences in labor market performance across communities within each country. For example, the 90-10 percentile difference ranges from 15.9 percentage points in France to 23.4 percentage points in the US. The interquartile range varies from 7.9 percentage points in Germany to 13 percentage points in the UK.

These findings are based on the group of cities that in the year of their country manufacturing peak had a local manufacturing employment share in the top tercile of their country distribution. The share of cities that experience a rate of decadal employment growth equal to or above the relevant country mean remains high if we use more stringent criteria to define former manufacturing hubs. Table 4 re-estimates the share when we include Local Labor Markets that in the year of their country manufacturing peak have a manufacturing employment share in the top quartile of the country distribution (column 2); or in the top quintile of their country distribution (column 3). The shares of manufacturing hubs with positive relative growth decline as we move from column 1 to column 3, but remain economically large in all the countries with the exception of the U.S. which remains the country with the lowest share by far. The underperformance of U.S. manufacturing hubs relative to their peers in other countries grows as we move from column 1 to column 3. In column 3, the U.S. share is only 0.06, about a fifth of the average for all the countries combined. This suggests that not only U.S. Rust Belt communities have fared relatively worse than their peers in other countries, but also that the gap between the manufacturing hubs in the U.S. and other countries is larger the larger the initial manufacturing share.

For each country, Appendix Table A.1 illustrates examples of former manufacturing hubs with a similar initial manufacturing share that experienced relative decline or recovery. In Italy, for example, Udine and Padua had a similar share of manufacturing employment in 1980, the peak year for the country's manufacturing employment: 0.43 and 0.44, respectively. They are both located in the North-East, less than 100 miles apart. But in the 3 decades after 1980, they experienced vastly different rates of employment growth. Udine employment declined on average by 3% per decade (in deviation from Italy's mean). By contrast, Padua employment grew on average 7% per decade (in deviation from Italy's mean), significantly outperforming the rest of the country despite the employment losses associated with the decline in manufacturing employment. Padua is home to one of the oldest and most established Italian universities.

In Germany, Wuppertal and Erlangen had, respectively, 46% and 47% manufacturing share in 1990. But since then Wuppertal lost 14% of employment per decade (compared to the German average), while Erlangen gained 7% per decade (compared to the German average). In the UK, Middlesbrough and Slough had 44% of manufacturing employment in 1970. But their experience was vastly different in the 4 decades following the peak, with Middlesbrough employment declining by 17% per decade (relative to the UK mean) and Slough employment growing by 8% per decade (relative to the UK mean). In the US, Columbus and Toledo are both located in Ohio and in 1970 had a comparable manufacturing share: 35% vs 39%. Since then, Toledo employment has declined on average 13% per decade (relative to the US mean), while Columbus employment has grown on average 1% by decade (relative to the US mean). Columbus is the home of the Ohio State University—the flagship institution in the state.

4 The Effect of the Initial Share of College-Educated Workers on Employment Growth During the Period of Deindustrialization

Overall, the findings in the previous Section point to a highly heterogeneous effect of deindustrialization on localities in the six countries in our analysis. Cities with an initially similar manufacturing share had vastly different labor market experiences. While *on average* total employment growth declined with the initial local manufacturing share—as indicated by the regression lines in Figures 4a and 4b—this average decline masks large differences across localities. Some former manufacturing hubs experienced relative employment declines even steeper than the declines predicted by the regression line in Figures 4a and 4b, while others fully recovered and even surpassed their relative employment at the peak.

The obvious question is what factors may explain the difference across Local Labor Markets in their propensity to recover from the negative labor demand shock created by the decline of manufacturing. In this section, we focus on the role played by the initial level of human capital of local residents, measured by the share of residents with a college or university degree in the year of their country’s manufacturing peak. We ask whether initial differences in the share of college educated residents across Local Labor Markets are systematically associated with their subsequent employment growth during the years of manufacturing decline. Local Labor Markets with a better-educated labor force may be better positioned to recover from deindustrialization if the presence of a better-educated labor force attracts employers in other industries, offsetting the employment losses in manufacturing.

A concrete example of this hypothesis is Pittsburgh, which transformed itself from a

declining local economy dominated by heavy manufacturing in the 1970s into a innovation-driven local economy in more recent years. The collapse of the steel, railroad and mining industries in the 1970s and 1980s resulted in the loss of a third of its population. But Pittsburgh had large research institutions and a highly skilled labor force. After the decline of heavy manufacturing, the human capital of its residents enabled Pittsburgh to transition to other sectors, such as “eds and meds”, green technology and robotics (Andes et al., 2017; Mills et al., 2022). Google, Amazon, Apple, and Uber have a presence in the city and the region’s per capita R&D spending is two and a half times the U.S. average (Andes et al., 2017). Nationwide, the employment and payroll of human capital intensive industries have expanded significantly over the past 50 years. Pittsburgh’s skill base allowed the city to capture part of this growth, offsetting the losses of manufacturing employment and payroll.

Of course, it’s difficult to generalize based on one data point. Pittsburgh is not a typical former manufacturing hub, Carnegie Mellon is not the average university and idiosyncratic state economic policies may have played a role in the city’s recovery (Armstrong, 2021). Thus, it is an open question whether Pittsburgh’s economic recovery is an exception, or whether it is representative of the experience of other cities in industrialized economies.¹⁸

While the main channel that we have in mind is that a better-educated labor force causes an increase in *labor demand* stemming from growth in industries that make intensive use of human capital, we don’t rule out other channels. An initially higher level of human capital in a Local Labor Market may result in faster employment growth due to more *labor supply* to that labor market. For example, a better-educated labor force may result in improvements in local amenities – school quality, safety, restaurants, entertainment, cultural amenities, etc. – which in turn make the city endogenously more attractive to other educated workers, as demonstrated by Diamond (2016). Of course, increases in labor demand and labor supply are not mutually exclusive. Our objective is to estimate the *overall* effect of the initial level of human capital in a Local Labor Market in the peak year of manufacturing on subsequent employment growth. Disentangling what fraction of the overall employment effect is due to demand or supply is behind the scope of this paper.

Our focus on the share of college-educated workers does not imply that human capital

¹⁸Another prominent example is Boston. In the 1960s and 1970s, Boston was a declining city with a high share of manufacturing employment and a falling population. But Boston had a strong skill base due to the presence of its many colleges and universities. This skill base “enabled Boston to become a successful city in the information age” (Glaeser, 2005). Today, the city’s main industries are, like Pittsburgh’s, human capital-intensive sectors: biotech, high tech, and financial services. However, Boston is probably even less representative than Pittsburgh. Even at the bottom of its economic decline in the mid-1980s, it never reached the levels of economic malaise experienced by cities like Detroit, Liverpool or Duisburg. The presence of Harvard, MIT, and many other top research universities as well as premier research hospitals is unparalleled among metro areas in industrialized countries.

of the labor force is to be considered the only possible explanation of the geographical variation uncovered in the previous section. It is certainly possible that other factors played a role. Our analysis is to be considered as a first step in understanding the determinants of geographical differences in employment growth in the years of manufacturing employment decline in industrialized countries.

4.1 Graphical Evidence

Figure 6 shows the evolution of total employment in the two decades before and the four decades after the relevant country's manufacturing peak in cities with a high and low share of college-educated residents. We divide Local Labor Markets based on the country-specific quartile of the share of residents with a college degree in the year of manufacturing peak. The top group, for example, includes Local Labor Markets with an initial share of college-educated workers in the top quartile of their country's distribution. The Figure is based on data from France, Germany, Great Britain, Italy, and the United States. Recall that Japan is excluded from this part of the analysis because data on the share of college-educated workers are not available for Japan at the local level for early years.¹⁹

The Figure shows that before the manufacturing peak, Local Labor Markets with a high share of college-educated workers experience a similar rate of employment growth as those with a low share of college-educated workers. Between -1 and 0 (i.e. in the decade before the manufacturing peak) the four quartiles appear to have trends that are largely indistinguishable. Between -2 and -1 (i.e. two decades before the peak) Local Labor Markets in the top quartile experience a slightly *less* steep employment growth. Statistical tests fail to reject that the rate of growth for cities in the top quartile of their country's college share distribution is equal to the rate of growth for cities in the bottom quartile. The p-values for the periods between -1 and 0 and between -2 and -1 are 0.14 and 0.47 , respectively.

In the decades after each country's manufacturing peak, the employment trends diverge. Local Labor Markets in the top quartile experience the fastest employment growth, while Local Labor Markets in the bottom quartile experience the slowest employment growth. Local Labor Markets in the second and third quartile are in the middle, with the second quartile exhibiting a slightly faster growth than the third quartile. The divergence between the top and the bottom quartiles appears to grow over time at an accelerating rate.

Figure 7 shows more explicitly the correlation between college share and employment growth. It plots the college share in the year of the manufacturing peak on the x-axis and the percent decadal employment change on the y-axis (both expressed in deviation from

¹⁹As before, employment is normalized to 1 in the year of the relevant country's manufacturing peak and the change in employment for a given city is computed in deviation from its country's mean.

country-level means), controlling for the share of manufacturing at the peak. In the top panel, the percent decadal employment change is measured before the manufacturing peak; in the bottom panel, it is measured after the manufacturing peak. The top panel confirms the lack of a positive relationship before the manufacturing peak. The slope is not statistically different from 0 (p-value: 0.34). By contrast, the bottom panel shows a positive relationship, confirming that cities with an initially high college share experienced faster employment growth in the period of deindustrialization compared to cities in the same country with an initially low college share.

We interpret these findings as evidence that in the period when manufacturing employment was still growing in the countries in our sample, the local college share was not correlated with employment growth, possibly reflecting the fact that manufacturing plants at that time did not make intensive use of highly skilled workers. By contrast, in the decades since the manufacturing peak, the initial college share became increasingly predictive of employment growth, possibly reflecting a shift in employment among industrialized countries toward human capital-intensive sectors.

Figure 8 shows the evolution of employment in one such sector: Human Capital and Knowledge Intensive Services. As discussed in Section 2.3, these are service industries that, by definition, make intensive use of human capital (Eurostat (2020a,b)). The geographical location of firms in this group of industries is expected to be particularly sensitive to the availability of college-educated workers in a Local Labor Market, as in the example of Pittsburgh. The Figure is based on a sample that includes only Local Labor Markets in the US and UK because the level of industry detail in other countries is too coarse for us to identify Human Capital and Knowledge Intensive Services. The Figure indicates that Local Labor Markets with a high and low share of college graduates have similar pre-trends in the decade before the relevant manufacturing peak. A statistical test fails to reject that the slopes for the top and bottom quartiles are equal between -1 and 0 (p-value 0.40). In the decades after the relevant manufacturing peak, employment in Local Labor Markets in the top quartile grows faster than employment in Local Labor Markets in the bottom quartile, with the second and third quartiles in the middle. This is consistent with the notion that in the decades after each country's manufacturing peak, Local Labor Markets initially endowed with more skilled residents attracted more jobs in Human Capital and Knowledge Intensive Services.

4.2 Empirical Specification

To quantify the effect of a higher initial share of college graduates on subsequent employment growth, we estimate the following model

$$\Delta Y_{lc(l)} = \beta_h \text{College Share}_{lc(l)} + \beta_m \text{Manuf Share}_{lc(l)} + \gamma X_{lc(l)} + \alpha_{c(l)} + u_{lc(l)} \quad (1)$$

where $\Delta Y_{lc(l)}$ is the mean decadal growth rate of total employment (or employment by sector) in Local Labor Market l located in country $c(l)$ between the year of $c(l)$'s manufacturing peak and 2010; $\text{College Share}_{lc(l)}$ and $\text{Manuf Share}_{lc(l)}$ are the share of l 's residents with at least a college or university degree and the share of l 's employment in manufacturing, respectively, both measured in the year of $c(l)$'s manufacturing peak; $X_{lc(l)}$ is a vector of additional Local Labor Market-level characteristics in the year of $c(l)$'s manufacturing peak; and $\alpha_{c(l)}$ is a vector of country fixed effects that absorb country-specific employment shocks taking place between the manufacturing peak and 2010. For example, if France's economic growth between 1990 and 2010 is higher than Italy's, the country dummies absorb this difference. The country effects also account for the fact that $\Delta Y_{lc(l)}$ is computed for different countries over different time periods. For example, aggregate employment growth in the period 1970-2010 does not need to be the same as the one in the period 1980-2010.

The residual $u_{lc(l)}$ represents shocks to l 's employment taking place between the year of manufacturing peak and 2010, caused by shifts in the unobserved determinants of labor demand in l or labor supply to l . The coefficient β_h captures the reduced form relationship between the level of human capital in a Local Labor Market in the peak year of manufacturing and subsequent employment growth. As discussed above, it reflects both the effect of labor demand shifts—a better-educated labor force in the year of manufacturing peak attracts more firms in human capital-intensive industries in the subsequent years—and labor supply shifts—a better-educated labor force results in better endogenous local amenities, which in turn attract more skilled workers.

4.2.1 Proximity to Colleges or Universities

Estimates of β_h in Equation 1 are identified by comparing the rate of growth of employment of cities with high and low initial share of college-educated workers within each country. A concern in interpreting estimates of β_h is that in the years leading up to the country's manufacturing peak, college-educated workers move to cities where the local economy is expected to grow faster than the rest of the country. This would be a case of reverse causality: expected future employment growth attracts highly educated residents, rather than the presence of highly educated residents raises future growth, causing OLS estimates of β_h to be upward biased. Figure 6 does not appear to be particularly consistent with this possibility, as it shows that in the two decades leading up to the relevant country's manufacturing peak, employment in Local Labor Markets with a high share of college-educated workers does not grow significantly faster compared to Lo-

cal Labor Markets with a low share of college-educated workers. More in general, the concern is that after conditioning on the initial share of manufacturing employment, the initial share of college graduates in a city may be correlated with time-varying unobserved factors that systematically affect changes in local labor demand or supply—and ultimately changes in the level of employment—during the period of deindustrialization, so that $Corr(College\ Share_{lc(l)}, u_{lc(l)}) \neq 0$.

To allay concerns about reverse causality and omitted variables, we instrument $College\ Share_{lc(l)}$ with the driving distance between l and the nearest historical college or university. Proximity to colleges or universities increases the supply of college graduates to a Local Labor Market (Goldin and Katz, 1999) and has been used as an instrumental variable for the number or the share of college-educated individuals in a locality in previous studies.²⁰

In our baseline specification, we use the logarithm of the driving distance between each Local Labor Market in our sample and the nearest 4-year college or university among the colleges or universities that existed 20 years before the year of the relevant country’s manufacturing peak. In additional specifications, we use definitions of the instrument based on proximity to institutions that existed 30, 40 or 50 years before the year of the relevant country’s manufacturing peak.

In practice, the instrument is defined as $Log(1 + Distance)$, where driving distance is measured in kilometers and we add 1 to avoid dropping cities where distance is 0. Appendix Figure A.2 shows the distribution of distance. In the case of our baseline definition in the top left panel, the mean and median distances are 108.59 Km and 72.08 Km, respectively. The mean and median distances in the case of the three alternative definitions are not very different. A comparison of the lower right panel (50 years) with the upper left panel (20 years) indicates that the mean and median distance decrease only by 2.8 and 3.69 kilometers, respectively. This is a small change, indicating that the majority of the colleges and universities in our five countries were founded more than 50 years before each country’s manufacturing peak. In the period between 20 and 50 years before each country’s peak the number of new institutions is limited, so that the minimum distance changes only marginally. In this period, the total number of institutions grows only by 2.6%.

²⁰See, for example, Card (1993, 2001); Moretti (2004); Andrews (2023). Unlike most previous studies, we use college proximity as an instrument for college share in a model where the outcome is in changes, not levels. Proximity to college and universities may increase the number of college graduates in an area by increasing the probability that local residents enroll in college and by attracting college-educated workers from outside the area. Howard et al. (2021) find that college and universities increase the number of local college graduates by directly employing college-educated workers, while Andrews et al. (2023) find that in their context, the effect of college proximity is not driven by college employees or in-migration.

4.2.2 Identifying Assumption and Threats to Validity

In the baseline specification, the identifying assumption is that the 20-year lagged driving distance to college and universities is orthogonal to the term $u_{lc(l)}$ in Equation 1. The assumption requires that distance is orthogonal to employment shocks taking place between the year of manufacturing peak and 2010 caused by a shift in the unobserved determinants of local labor demand or supply. For example, for the UK and US—where the manufacturing peak takes place in 1970—our assumption is that the driving distance to the nearest college or university founded before 1950 is uncorrelated with changes in the unobserved shifters of labor demand or supply that occur between 1970 and 2010, conditional on the 1970 shares of college graduates and manufacturing employment.²¹ The assumption is weaker if we define the instrument based on proximity measured 50 years before the manufacturing peak. In this case, our assumption for the US and the UK requires that colleges and universities founded before 1920 are not systematically placed near cities that between 1970 and 2010 experience shocks to the unobserved determinants of labor demand or supply.

Since in Equation 1 the dependent variable $\Delta \ln(Y_{lc})$ is in changes over time, *permanent* differences across cities in local factors that affect employment *growth* are differenced-out. Historical colleges and universities may be disproportionately located in areas with attractive consumption amenities—cultural institutions, good schools, good restaurants, for instance—or areas with more productive characteristics—better transportation infrastructure, for example. If these local characteristics affect the level of employment but not its growth in the years after the manufacturing peak, the exclusion restriction is not violated.

The exclusion restriction is violated if historical colleges and universities in our five countries are located in areas with unobserved characteristics that are improving, or are constant but are increasingly attractive to workers or firms. This would be the case, for instance, if historical colleges and universities tend to be located near cities that offer better permanent amenities and the attractiveness of such amenities increases over time. In this case, labor supply—and therefore employment—would increase more in cities close to historical colleges and universities, but this increase would simply reflect the increasing attraction of the amenities rather than the causal effect of a college-educated population. Different is the case of endogenous changes in local amenities, which is not necessarily a violation of the exclusion restriction. Proximity to a college may result in more college graduates living in the area and, as a consequence, in endogenous improvements of local amenities which in turn attract even more college graduates (Diamond, 2016). This represents a possible *channel* through which the initial presence of a college or university raises

²¹For France and Italy, whose peak is in 1980, the instrument is defined based on institutions founded before 1960; for Germany the peak is in 1990, so distance is defined based on institutions founded before 1970.

the share of college graduates in a Local Labor Market—ultimately local employment—not a threat to the validity of the instrument.²²

The exclusion restriction is also violated if the opening of colleges and universities in a Local Labor Market reflects changes in the demand for higher education, as opposed to its supply. In the UK and US, for example, our assumption would be invalid if colleges and universities founded before 1950 are more likely to be placed near cities that are expected to experience large employment gains between 1970 and 2010. In this case, college proximity in 1950 is the effect of expected employment growth between 1970 and 2010, not its cause. More in general, if new colleges and universities tend to locate in cities where demand for higher education is rising, and demand for education is correlated with omitted factors that increase employment growth, then our identifying assumption would be violated.

To shed some light on the relevance of these concerns, Appendix Figure A.3 shows the evolution of total employment before and after each country’s manufacturing peak, by quartile of distance to the nearest historical college or university. The Figure shows that Local Labor Markets that are closer to a historical college or university do not appear to have steeper pre-trends in the decades leading up to the relevant manufacturing peak. If anything, Local Labor Markets in the top quartile—meaning those with the longest distance—experience a slightly steeper employment growth between $t - 2$ and $t - 1$. In levels, Local Labor Markets that are close to historical colleges may very well be different from Local Labor Markets that are further away. But there is not much evidence that in the decades before the relevant country’s manufacturing peak, college proximity is correlated with faster employment growth. It is only in the decades after the relevant manufacturing peak that employment in Local Labor Markets in the bottom quartile grows faster than employment in Local Labor Markets in the top quartile. Appendix Figure A.4 shows a similar pattern for employment in Human Capital and Knowledge Intensive Services.

We note that most of the colleges and universities in our sample are historical and were created well before any shocks to labor market conditions after the peak took place. For example, it is safe to assume that the founding of Oxford University in 1345 is not directly caused by labor market shocks taking place in the Oxford Local Labor Market between 1970 and 2010. In our empirical analysis below, we probe the sensitivity of our estimates to defining the instrument based on proximity measured 30, 40 or 50 years before the manufacturing peak.

While we can’t completely rule out the possibilities of reverse causality or omitted variables, the robustness of our empirical estimates to the year used to define college proximity and the evidence in Appendix Figures A.3 and A.4 seem consistent with the

²²The same conclusion applies to the case of endogenous productive amenities, whereby proximity to a college or university results in more college graduates living in the area and an endogenous improvement in local productivity, as in the case of models with human capital externalities.

exclusion restriction.

4.3 Effect on Total Employment

Table 5 presents the OLS and 2SLS estimates of Equation 1. The entry in the first row of column 1 indicates that conditioning on country effects and initial manufacturing share, the OLS coefficient on college share is 1.02 (0.13). The negative coefficient on manufacturing share confirms that LLMs with initially more manufacturing employment experienced slower employment growth, consistent with the evidence in Section 3. In column 2 we add a control for the initial size of the LLM. In column 3 we control for whether the Local Labor Market is predominately urban, using data on urban share from Henderson and Wang (2007).

The composition of the manufacturing sector is likely to vary across cities. It is possible that cities with a high share of college graduates in the year of manufacturing peak had a more advanced mix of manufacturing industries than cities with the same overall manufacturing share but a low share of college graduates. In an attempt to control for at least some of the pre-existing differences in the sectoral mix within manufacturing, in column 4 we control for the share of high-tech manufacturing employment in the year of manufacturing peak. The share of high-tech employment is missing for French LLMs, so sample size drops from 1826 to 1478. The estimate of the coefficient on college share in column 4 is slightly larger than the one in column 1, suggesting that heterogeneity in the sectoral mix within manufacturing does not affect the baseline estimates in important ways.

Columns 5 to 8 present the corresponding 2SLS estimates. The first stage coefficients, reported near the bottom of the table, indicate that cities that are more distant from a college or university have a lower share of residents with a college degree. The magnitude of the first stage coefficient is of interest in its own right. The coefficient on log distance is between -0.0028 (0.0008) and -0.0048 (0.0007), depending on the specification. It implies that a driving distance of 100 Km is associated with a 1.4 to 2.2 percentage points decline in local college share. Weak instrument tests are reported near the bottom of the table. The F-statistics range from 15.09 to 47.67. The 2SLS estimates in the first row range from 1.27 (0.57) to 2.95 (0.88). The table also reports the p-values for the test of equality between the OLS and IV coefficients. Entries indicate that the coefficients in columns 5, 6 and 7 are not statistically different from the corresponding OLS coefficients at conventional level, while the coefficient in column 8 is statistically different at the 10 percent level.

The estimate in column 8 suggests that a 1 percentage point increase in the initial share of local workers with a college degree is associated with a rate of employment growth per decade that is 2.95 percentage points higher. To interpret the magnitude of

this coefficient, consider that it implies that a city at the 75th percentile of its country's college share distribution experiences a rate of employment growth per decade that is 9.6 percentage points higher than a city at the 25th percentile, holding constant the initial share of manufacturing employment. The estimate also implies that a one standard deviation increase in college share results in a rate of employment growth per decade that is 9.1 percentage points higher.

Table 6 probes the robustness of our IV estimates to alternative definitions of the instrument. Column 1 replicates the baseline estimates from column 8 in Table 5. In column 2, the instrument is defined as the distance to the nearest college or university 30 years before the manufacturing peak. In columns 3 and 4, we use 40 and 50 years, respectively. By comparing the baseline IV estimates with IV estimates based on colleges and universities that existed further back in time, we seek to probe the role of reverse causality and unobserved heterogeneity. Finding that our estimates vary significantly as a function of when the instrument is measured may indicate that unobserved labor demand factors or unobserved heterogeneity in amenities play a significant role.

The first stage coefficients in columns 2 to 4 at the bottom of the table are stable and similar to the one in column 1. The second stage estimates are slightly lower than the baseline one. They range from 2.63 (0.88) to 2.54 (0.83). We test whether the coefficients on College Share in columns 2 to 4 are equal to the one in column 1. None of them is statistically different. The p-values are 0.2880, 0.3260 and 0.2516, respectively. The finding that estimates of both the first and second stage are not sensitive to defining distance further back in time should not come as a complete surprise. It reflects the fact that the vast majority of the colleges and universities in our sample that exist 20 year before the relevant country manufacturing peak also exist 50 years before the peak, as discussed above. Importantly, the location of the few that are founded between 50 years before the peak and 20 years before the peak does not appear to be systematically correlated with employment changes in the decades after each country's manufacturing peak.

Based on Table 6, we conclude that estimates are robust to the definition of the instrument and that reverse causality doesn't appear very likely to bias our baseline estimates. We have also estimated models that condition on pre-trends in employment and found similar estimates. Specifically, models like the ones in columns 4 and 8 of Table 5 that include among the controls the change in employment between $t - 1$ and 0 yield estimates equal to 1.07 (0.22) and 2.75 (0.85), respectively.

In Panel A of Appendix Table A.2, we present estimates of models similar to the ones in column 4 and 8 of Table 5 that include the interaction between college share and an identifier for former manufacturing hubs. This specification allows the effect of college share to vary based on whether the city is a former manufacturing hub or not. Estimates suggest that the effect of college share for former manufacturing hubs is 0.48 percentage points smaller than that of other cities, although it remains positive and economically

large. The sum of the two coefficients suggests that a 1 percentage point increase in the share of local workers with a college degree is associated with a 2.42 percentage points increase in the mean decadal growth rate of employment in former manufacturing hubs. A test fails to reject the hypothesis that this sum is statistically different from zero (p-value: 0.002).

One obvious question is whether these findings can explain the cross-country differences in the share of manufacturing hubs with positive relative growth uncovered in column 1 in Table 3 and in particular the finding that the U.S. has the lowest share among the 6 countries in our sample. In all six countries, the mean college share among former manufacturing hubs is lower than their respective country's mean. The difference between manufacturing hubs and non-manufacturing hubs in initial college share is largest in the US (1.7 percentage points). Thus, relative to the rest of their country, US manufacturing hubs are comparatively less educated than manufacturing hubs in other countries, suggesting that the under-performance of US manufacturing hubs in column 1 of Table 3 could in part reflect their relatively low initial college share.

To quantify the role that differences in initial college share played in explaining the low probability of full recovery experienced by US manufacturing hubs, we use our estimates in Appendix Table A.2 to compute a counterfactual mean decadal growth of employment that would occur if all local labor market had an initial college share equal to their country mean. Specifically, for each local labor market $l(c)$, we compute the counterfactual growth as $\Delta Y_{lc(l)} - \hat{\beta}_h(\text{CollegeShare}_{lc(l)} - \overline{\text{CollegeShare}}_{c(l)})$, where $\hat{\beta}_h$ is the relevant 2SLS estimate of the effect of college share from Appendix Table A.2 and $\overline{\text{CollegeShare}}_{c(l)}$ is the relevant country's mean college share. Thus, the counterfactual measures the employment growth that would occur in the absence of spatial differences in college share within each country. We find that the counterfactual share of US manufacturing hubs with positive relative growth increases to 0.302, indicating that the comparatively low share of US manufacturing hubs with positive relative growth in Table 3 reflects, to a significant degree, their low college share relative to the rest of the US. The counterfactual shares for other countries also increase, but proportionally by not as much: France: 0.403; Germany: 0.556; Great Britain: 0.302; Italy: 0.391.

4.4 Effect on Employment by Sector

One possible explanation for the effect of local college share on total employment growth is that a higher college share in a Local Labor Market is associated with a more limited decline of manufacturing employment. This could happen, for example, if employment in advanced or high tech manufacturing is initially over-represented in Local Labor Markets with a high initial college share and it declines less than overall manufacturing employment.

However, the empirical evidence does not appear to support this hypothesis. The top panel of Figure 9 points to a *negative* correlation between initial college share and subsequent employment growth in manufacturing (both in deviation from country-level means), controlling for the initial share of manufacturing.

Table 7 shows the corresponding OLS and 2SLS estimates. The models are the same as the ones in Table 5. The OLS estimates are negative, while the 2SLS estimates are either negative (column 5 and 6) or statistically insignificant (columns 7 and 8). We conclude that the effect of college share on total employment growth cannot be explained by smaller job losses in manufacturing. Column 2 in Panel B of Appendix Table A.2 indicates that a similar conclusion applies to the subset of cities that are former manufacturing hubs.

By contrast, the bottom panel of Figure 9 shows a positive correlation between initial college share and subsequent employment growth in Human Capital and Knowledge Intensive Services in the UK and US (both in deviation from country-level means), controlling for the initial share of manufacturing. Thus, cities with an initially high college share experienced faster employment growth in Human Capital Intensive Services in the decades after their country's manufacturing peak compared to cities in the same country with an initially low college share.

Panel A in Table 8 reports the corresponding OLS and 2SLS estimates. The estimates in columns 4 and 8 indicate that a 1 percentage point increase in the share of local workers with a college degree is associated with a 1.30 (0.33) and 4.33 (2.58) percentage points increase in the mean decadal growth rate of employment in Human Capital and Knowledge Intensive Services, respectively.²³ The estimate in column 8 indicates that an increase in the college share by one standard deviation results in a rate of growth per decade that is 17.2 percentage points larger, holding constant the initial share of manufacturing employment. We stress, however, that the estimate in column 8 is imprecise and statistically significant only at the 10% level.

In Panel C of Appendix Table A.2, we allow the effect to vary based on whether the city is a former manufacturing hub. Estimates suggest that the effect of college share is 0.78 percent smaller for former manufacturing hubs.

Finally, in Panel B of Table 8 we report estimates for growth in employment in services that are not Human Capital and Knowledge Intensive.²⁴ By definition, these industries should be less sensitive to the initial level of human capital in the Local Labor Market. The point estimates in column 4 and 8 indicate that an increase in college share does not significantly raise employment in this sector, although the precision of the estimates is very low and it precludes to draw definitive conclusions.

²³This finding is consistent with findings by Ivanov (2016), Quintana (2021) and Lattanzio and Incoronato (2023).

²⁴This sector is defined so that the sum of employment Human Capital and Knowledge Intensive Services and the non Human Capital and Knowledge Intensive Services is equal to total employment in Services.

5 Conclusions

The decline of manufacturing employment is one of the most important changes that have taken place in the labor market of industrialized countries over the past 50 years. In this paper, we study the experience of 1,993 cities to provide a comprehensive analysis of empirical regularities in six industrialized economies.

We uncover a significant amount of heterogeneity in the employment effect of deindustrialization. In the majority of former manufacturing hubs, total employment declined when manufacturing employment declined. However, a large fraction of manufacturing hubs were able to adapt to the negative shock caused by deindustrialization and successfully reinvent their local economy. In 34% of cases, total employment increased (relative to the relevant country mean).

We find that one important factor that raised the probability of recovery was the initial level of residents' human capital. Cities that had a high share of college graduates in the labor force in the year of their country's manufacturing peak experienced faster total employment growth compared to cities in the same country that had the same initial share of local manufacturing employment but a low share of college graduates.

The timing of this effect is revealing. In the period before the onset of deindustrialization, the local share of college graduates is orthogonal to local employment growth. By contrast, during the period of deindustrialization, the local share of college graduates is an important predictor of local employment growth, possibly reflecting a shift in employment among industrialized countries toward human capital-intensive industries. Consistent with this possibility, we find that in cities with an initially high share of college graduates, the loss of manufacturing employment was offset by gains in Human Capital and Knowledge Intensive Services.

6 Bibliography

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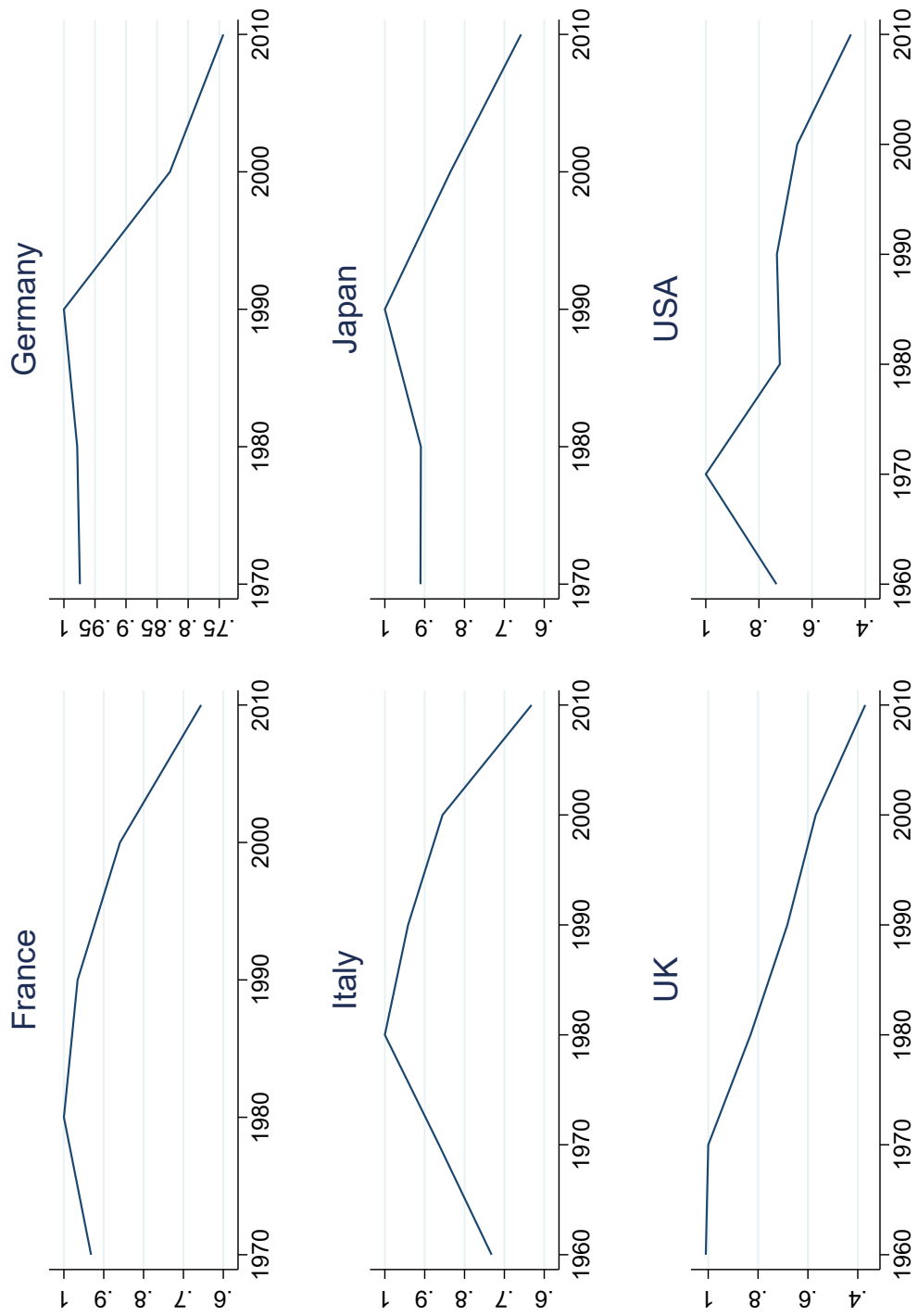
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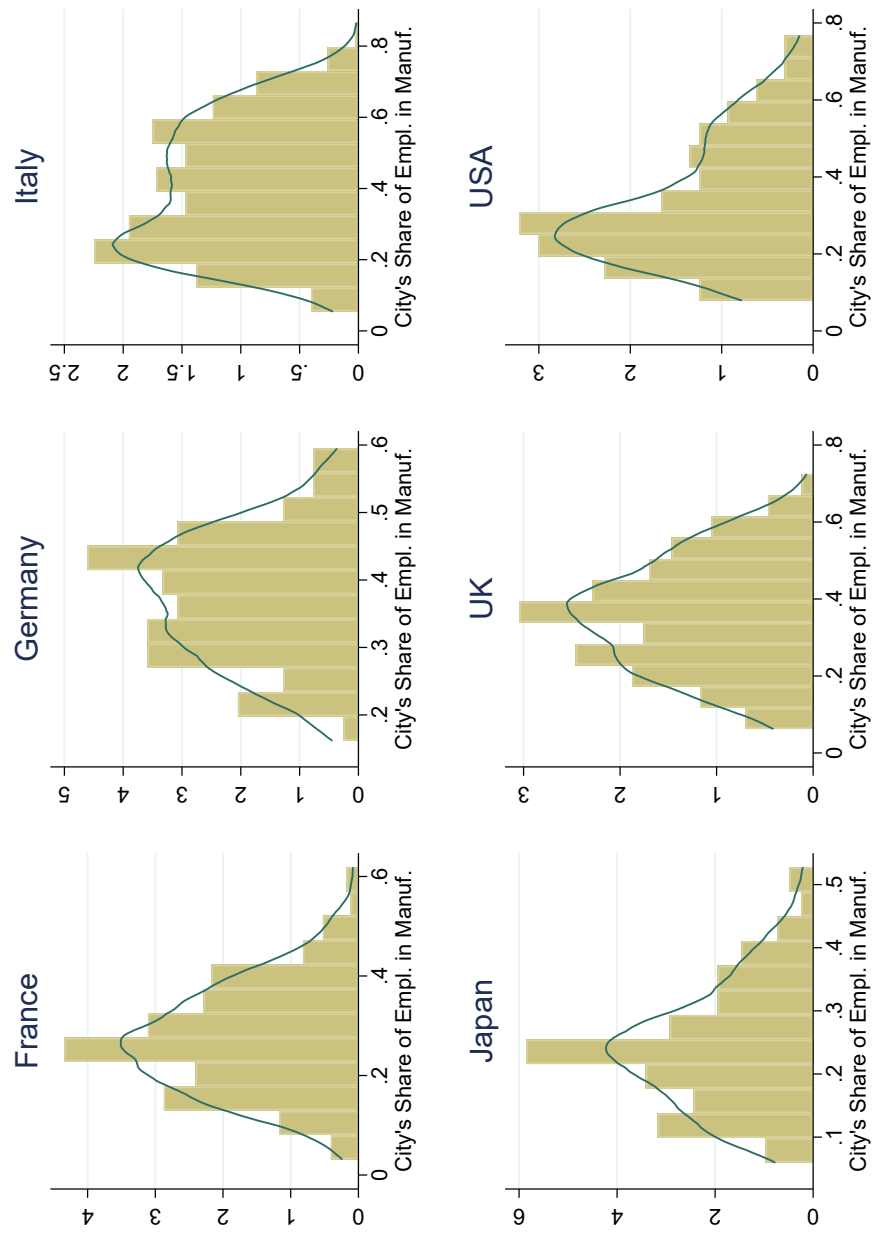
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Figure 1: Employment in Manufacturing, by Country.



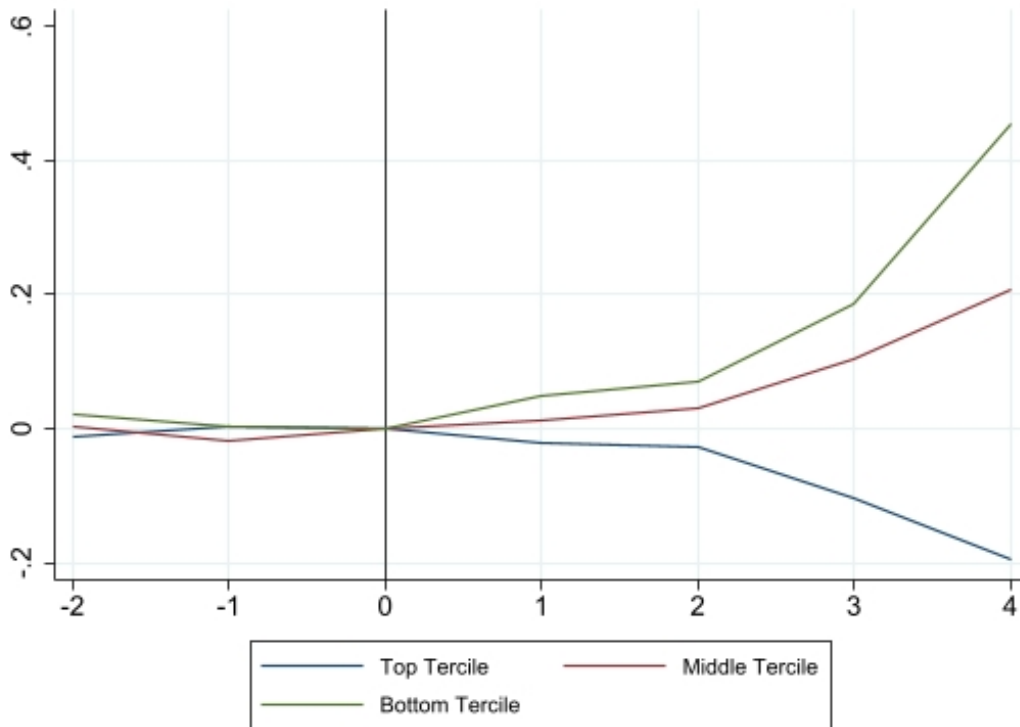
Note: Manufacturing employment in a country is normalized to 1 in the year of the country's manufacturing peak.

Figure 2: Spatial Distribution of the Share of Manufacturing Employment in the Year of Manufacturing Peak, by Country.



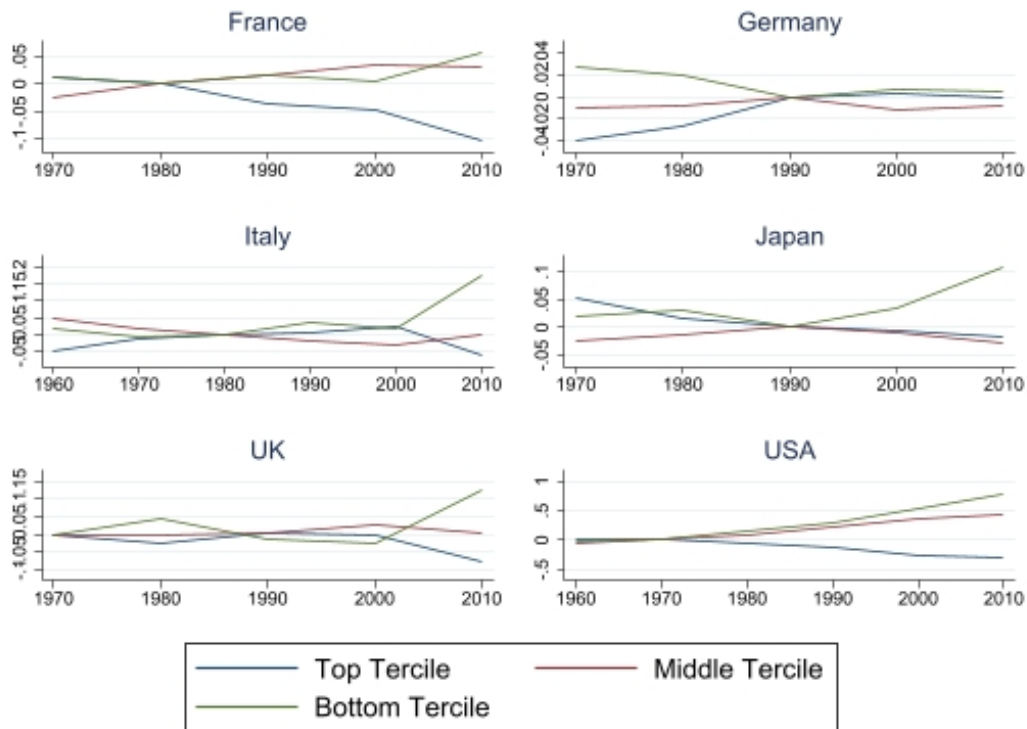
Note: The peak year of manufacturing employment is 1970 for the United Kingdom and United States; 1980 for France and Italy; and 1990 for Germany and Japan.

Figure 3a: Total Employment Before and After the Year of Manufacturing Peak, by Initial Manufacturing Share Tercile



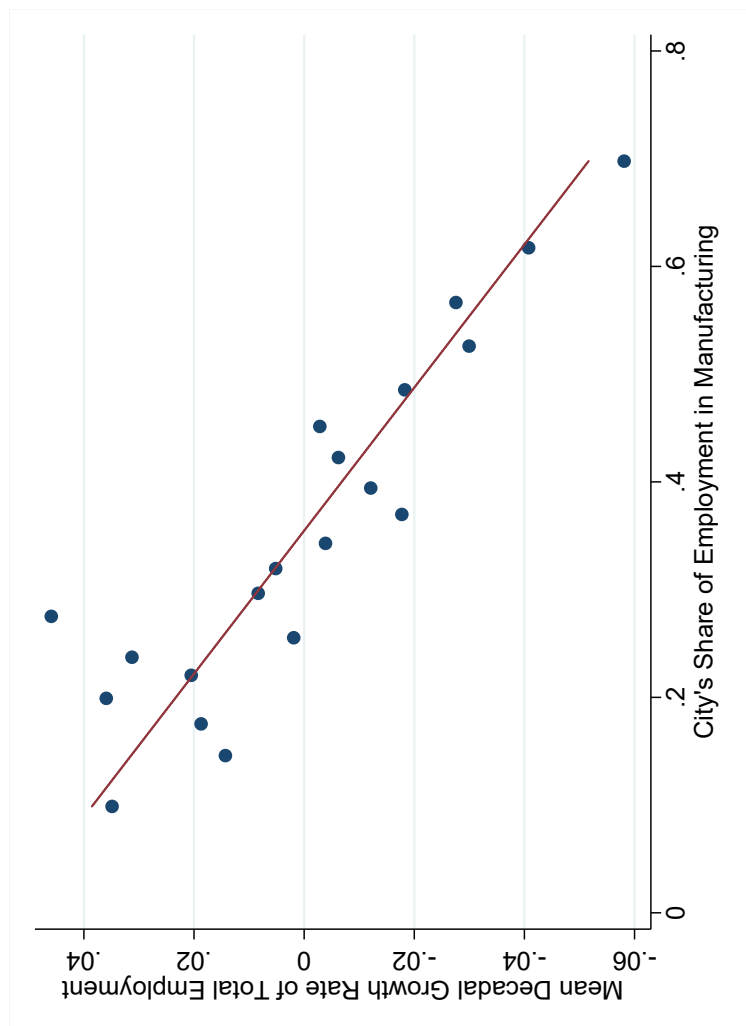
Note: Time $t = 0$ on the x-axis represents the year of the the relevant country's manufacturing peak. Local Labor Markets are divided in three groups based on the share of manufacturing employment measured in the year of the relevant country's manufacturing peak. "Top Tercile" includes Local Labor Markets that in the year of their country's manufacturing peak had a share of manufacturing employment in the top tercile of their country's distribution. The "Middle Tercile" and "Bottom Tercile" are defined similarly. The Figure shows the percent difference between total employment in a given decade and total employment at the time of the country's manufacturing peak. The change in employment for a given city is computed in deviation from its country's mean. The peak year of manufacturing employment is 1970 for the United Kingdom and United States; 1980 for France and Italy; and 1990 for Germany and Japan. Germany includes only Local Labor Markets in West Germany.

Figure 3b: Total Employment Before and After the Year of Manufacturing Peak, by Manufacturing Share Tercile and Country



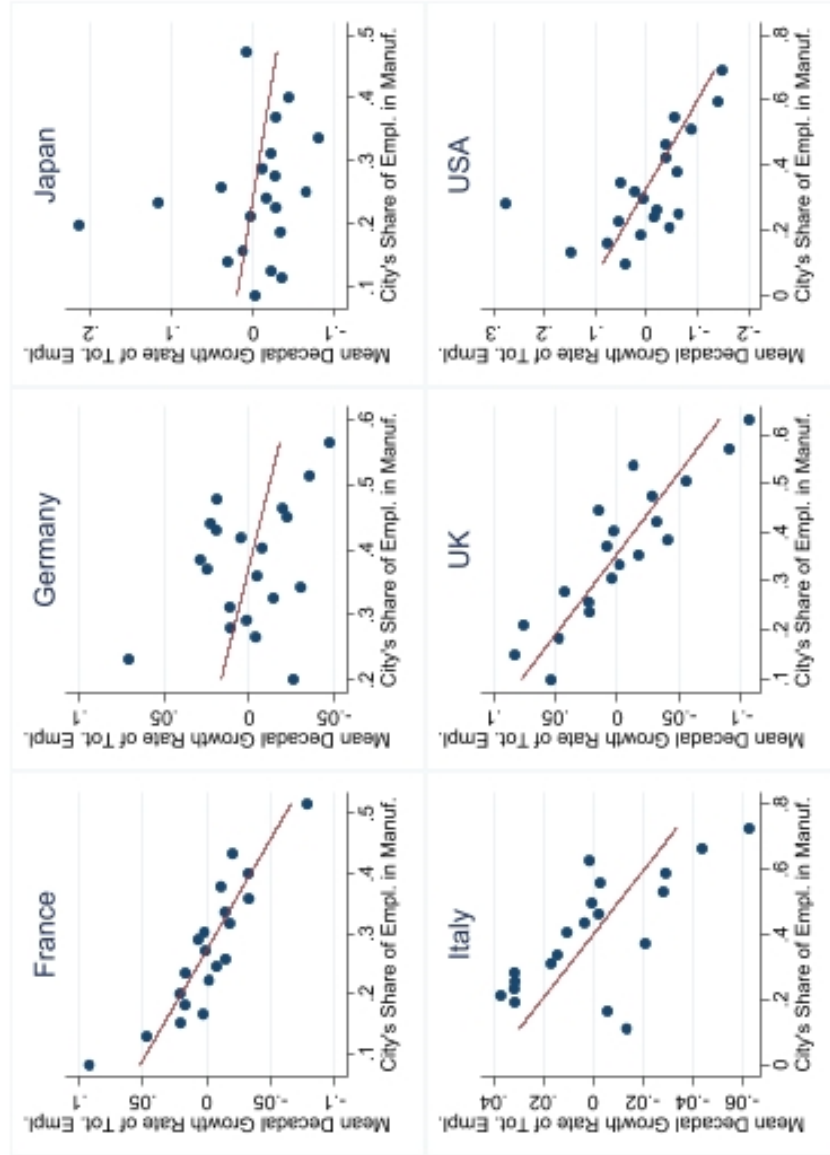
Note: Local Labor Markets are divided in three groups based on the share of manufacturing employment measured in the year of manufacturing peak. "Top Tercile" includes the Local Labor Markets that in the year of their country's manufacturing peak had a share of manufacturing employment in the top tercile of their country's distribution. The "Middle Tercile" and "Bottom Tercile" are defined similarly. The Figure shows the percent difference between total employment in a given decade and total employment at the time of the country's manufacturing peak. The change in employment for a given city is computed in deviation from its country's mean. The peak year of manufacturing employment is 1970 for the United Kingdom and United States; 1980 for France and Italy; and 1990 for Germany and Japan. Germany includes only Local Labor Markets in West Germany.

Figure 4a: Initial Share of Employment in Manufacturing and Subsequent Mean Decadal Growth Rate of Total Employment



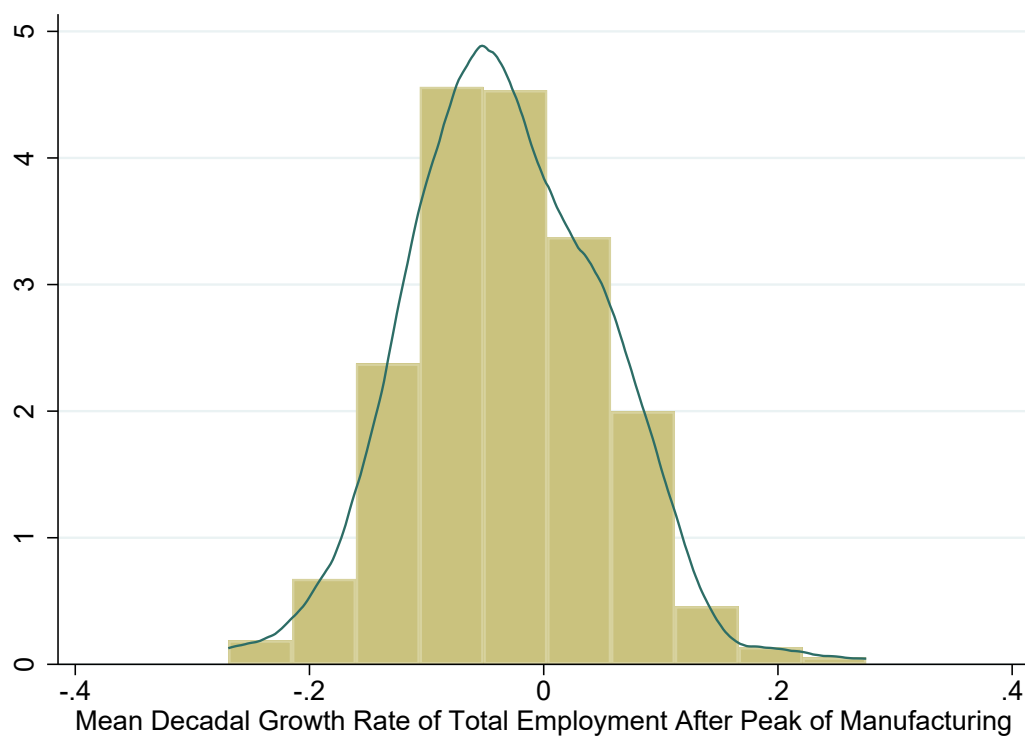
Note: Binned scatter plot. The share of employment in manufacturing on the x-axis is measured in the year of the relevant country's manufacturing peak. The mean decadal growth rate of total employment on the y-axis is computed between the year of the relevant country's manufacturing peak and 2010 and is expressed in deviation from the country-level mean decadal growth rate. The solid line shows the best linear fit estimated on the underlying Local Labor Market data. The peak year of manufacturing employment is 1970 for the United Kingdom and United States; 1980 for France and Italy; and 1990 for Germany and Japan. Germany includes only Local Labor Markets in West Germany.

Figure 4b: Initial Share of Employment in Manufacturing and Subsequent Mean Decadal Growth Rate of Total Employment, By Country



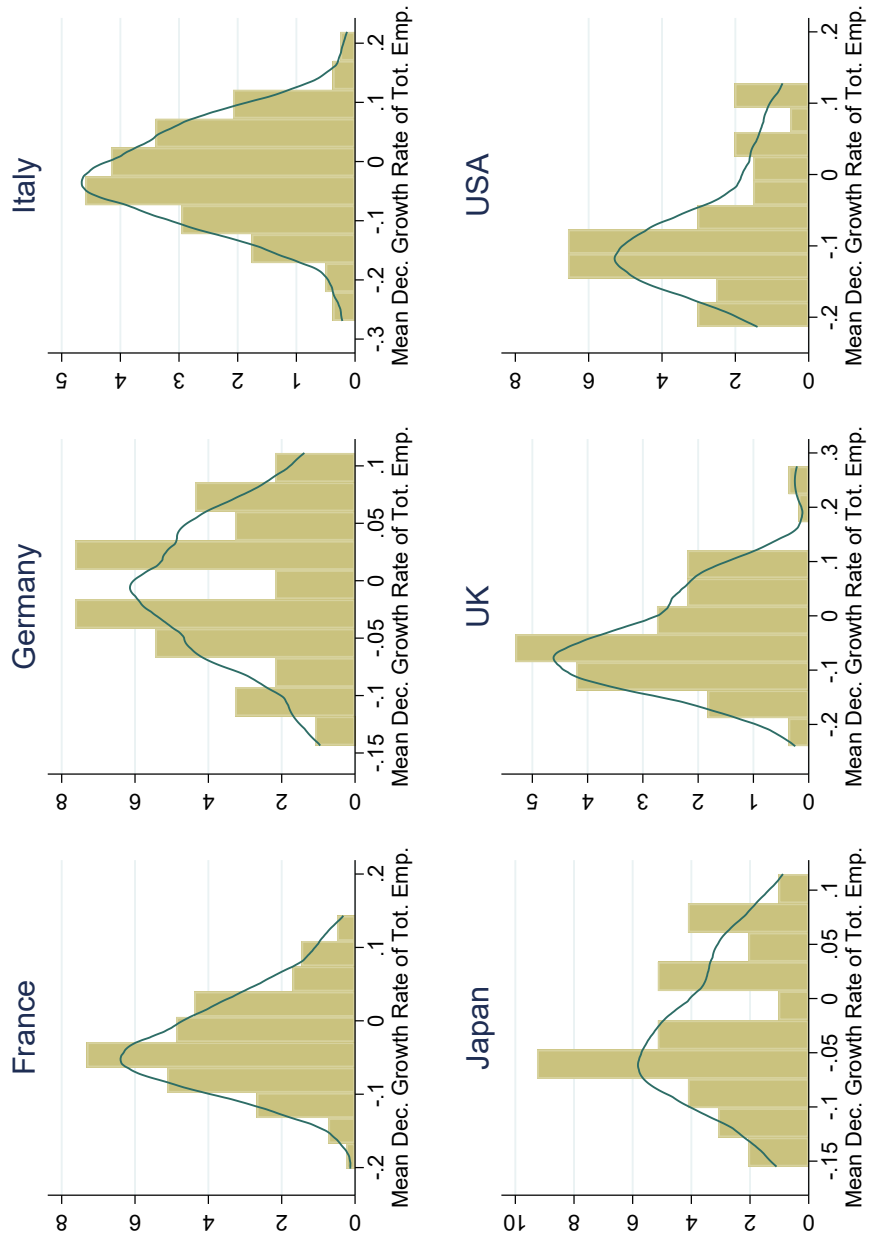
Note: Binned scatter plot. The share of employment in manufacturing on the x-axis is measured in the year of the relevant country's manufacturing peak. The mean decadal growth rate of total employment on the y-axis is computed between the year of the relevant country's manufacturing peak and 2010 and is expressed in deviation from the country-level mean decadal growth rate. The solid line shows the best linear fit estimated on the underlying Local Labor Market data. The peak year of manufacturing employment is 1970 for the United Kingdom and United States; 1980 for France and Italy; and 1990 for Germany and Japan. Germany includes only Local Labor Markets in West Germany.

Figure 5a: Spatial Distribution of Mean Decadal Growth Rate of Total Employment After Peak of Manufacturing in Former Manufacturing Hubs



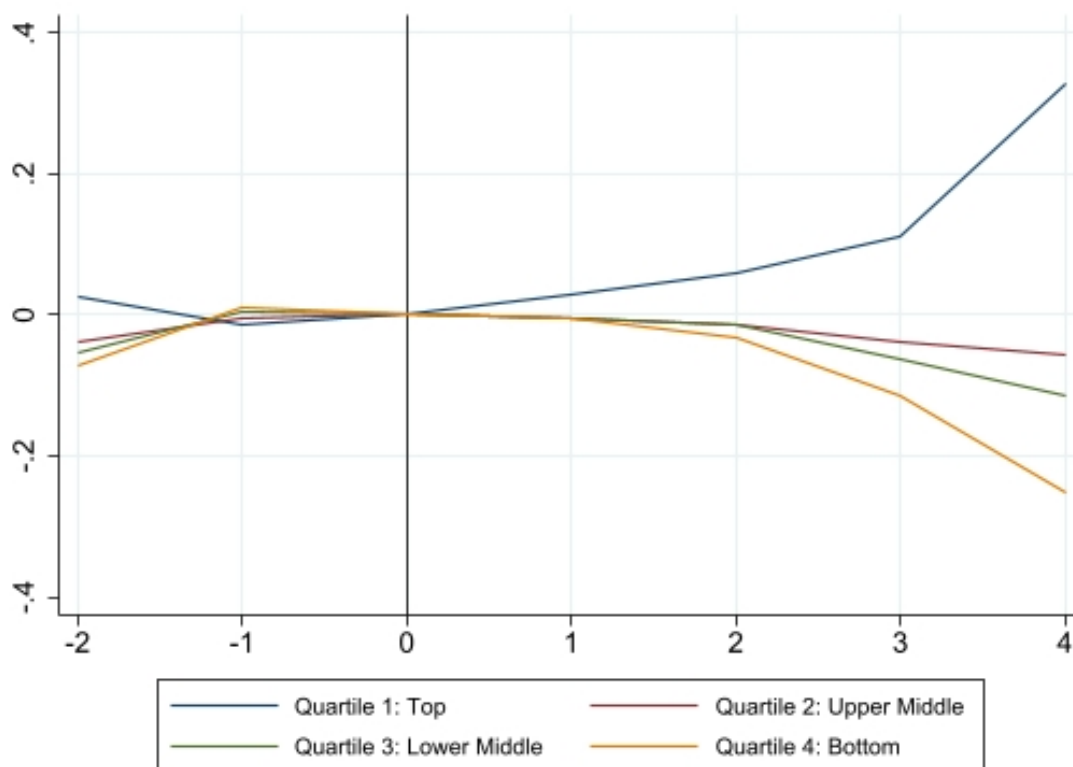
Note: The city-level mean decadal growth rate of total employment after manufacturing peak is expressed in deviation from the country-level mean decadal growth rate. The sample includes former manufacturing hubs, defined as cities that in the year of their country's manufacturing peak had a local manufacturing employment in the top tercile. Germany includes only Local Labor Markets in West Germany. The peak year of manufacturing employment is 1970 for the United Kingdom and United States; 1980 for France and Italy; and 1990 for Germany and Japan

Figure 5b: Spatial Distribution of Mean Decadal Growth Rate of Total Employment After Peak of Manufacturing in Former Manufacturing Hubs, By Country



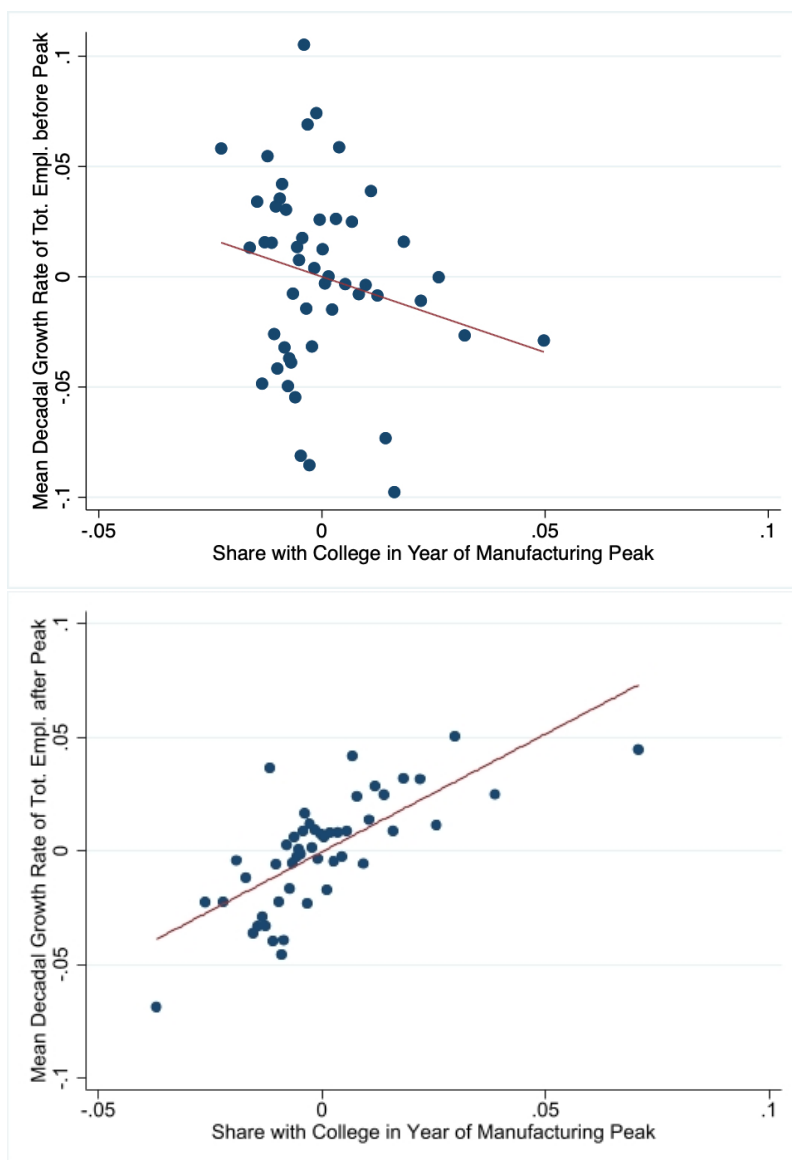
Note: The city-level mean decadal growth rate of total employment after manufacturing peak is expressed in deviation from the country-level mean decadal growth rate. The sample includes former manufacturing hubs, defined as cities that in the year of their country's manufacturing peak had a local manufacturing employment share in the top tercile. Germany includes only Local Labor Markets in West Germany. The peak year of manufacturing employment is 1970 for the United Kingdom and United States; 1980 for France and Italy; and 1990 for Germany and Japan.

Figure 6: Total Employment Before and After the Year of Manufacturing Peak, by College Share Quartile



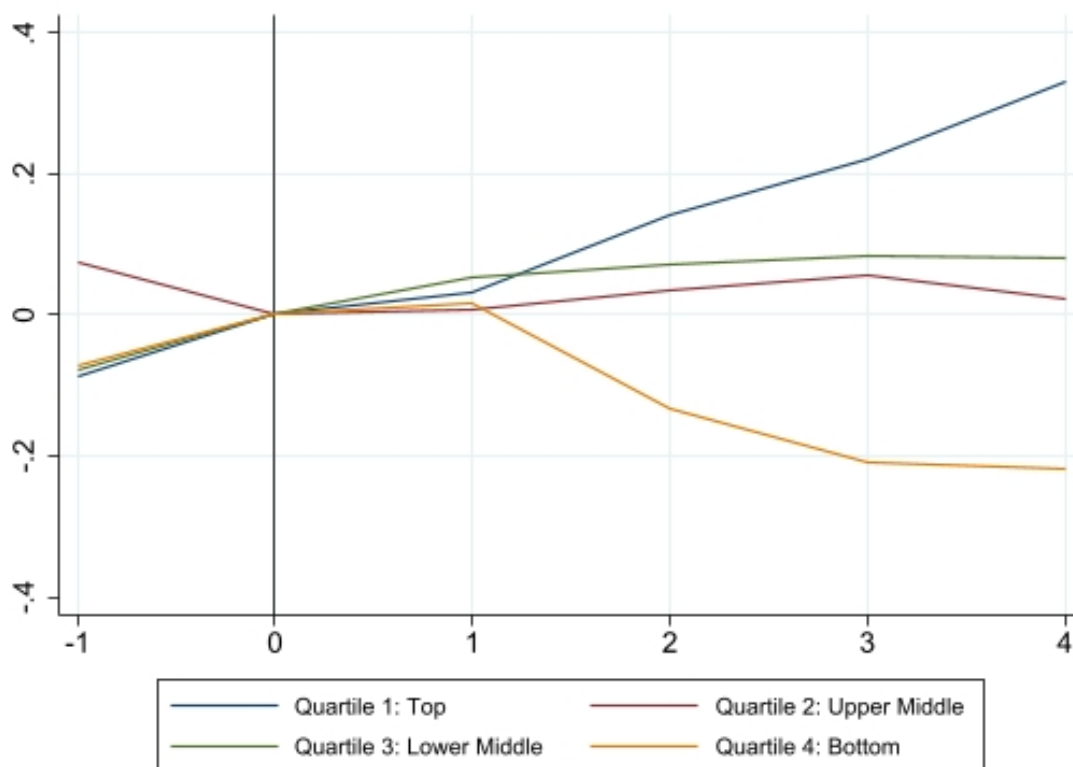
Note: "Top Quartile" includes Local Labor Markets with a share of college-educated residents in the top quartile of their country's distribution in the year of their country's manufacturing peak ($t=0$). The other quartiles are defined similarly. The Figure shows the percent difference between total employment in a given decade and total employment at the time of the manufacturing peak. The change in employment for a given city is computed in deviation from its country's mean. Germany includes only Local Labor Markets in West Germany. The peak year of manufacturing employment is 1970 for the United Kingdom and United States; 1980 for France and Italy; and 1990 for Germany.

Figure 7: Change in Total Employment Before and After the Manufacturing Peak as a Function of the Share of Local Residents with a College or University Degree in Year of the Manufacturing Peak



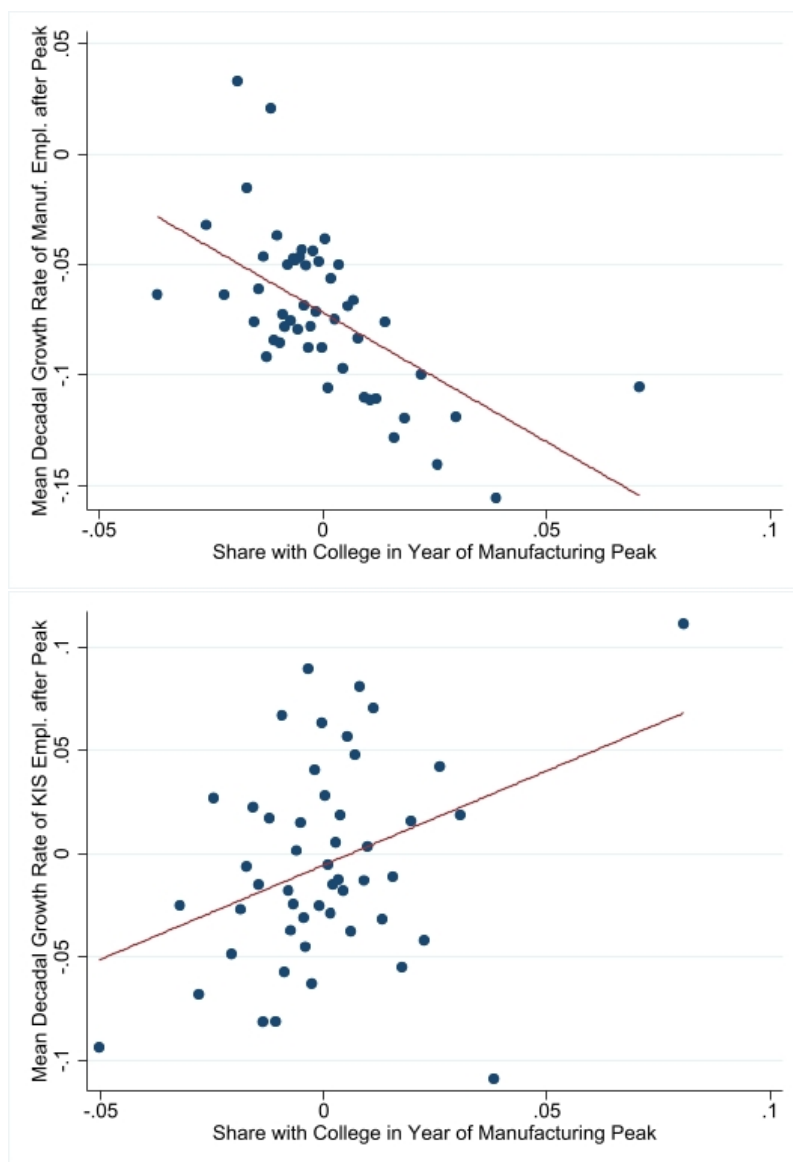
Note: Binned scatter plot. The Figure plots the initial college share on the x-axis and percent decadal employment change on the y-axis (both expressed in deviation from country-level means), controlling for the share of manufacturing at the peak. In the top panel, the percent decadal employment change is measured before the manufacturing peak; in the bottom panel, employment growth is measured after the manufacturing peak (in the period between the country's manufacturing peak and 2010). The solid line shows the best linear fit estimated on the underlying Local Labor Market-level data. Germany includes only Local Labor Markets in West Germany. The peak year of manufacturing employment is 1970 for the United Kingdom and United States; 1980 for France and Italy; and 1990 for Germany.

Figure 8: Employment in Human Capital and Knowledge Intensive Service Before and After the Year of Manufacturing Peak, by College Share Quartile



Note: "Top Quartile" includes Local Labor Markets with a share of college-educated residents in the top quartile of their country's distribution in the year of their country's manufacturing peak ($t=0$). The other quartiles are defined similarly. The Figure shows the percent difference between employment in a given decade and employment at the time of the manufacturing peak. The change in employment for a given city is computed in deviation from its country's mean. Data include only United Kingdom and United States.

Figure 9: Share of Local Residents with a College or University Degree in Year of Manufacturing Peak and Change in Employment in Manufacturing and in Human Capital and Knowledge Intensive Services After Manufacturing Peak



Note: Binned scatter plot. The Figure plots the college share in the year of the manufacturing peak on the x-axis and percent decadal employment change in manufacturing (top panel) and human capital and knowledge intensive services (bottom panel) on the y-axis. Both x-axis and y-axis are expressed in deviation from country-level means), controlling for the share of manufacturing at the peak. The solid line shows the best linear fit estimated on the underlying Local Labor Market-level data. Germany includes only Local Labor Markets in West Germany. The peak year of manufacturing employment is 1970 for the United Kingdom and United States; 1980 for France and Italy; and 1990 for Germany. In the top panel, data include only United Kingdom and United States.

Table 1: Summary Statistics

	(1)	(2)	(3)
	Mean	Std. Dev.	N
Mean Decadal Growth Rate of Tot. Empl. from Peak to 2010	0.075	0.118	1993
Mean Decadal Growth Rate of Manufact. Empl. from Peak to 2010	-0.070	0.168	1993
Manufact. Share at Peak	0.355	0.161	1993
Total Employment at Peak	77272.26	394005.5	1993
Percent with College Degree at Peak	0.043	0.031	1826
Knowledge Intensive Service Share at Peak	0.116	0.045	477
Mean Growth Rate of KIS Empl. from Peak to 2010	0.478	0.223	477
Mean Growth Rate of non KIS Empl. from Peak to 2010	0.052	0.161	477
Manufact. High-Tech Share at Peak	0.054	0.079	1540
Distance to Nearest Historical College (Km)	108.593	117.978	1888

Mean Decadal Growth Rate of Tot. Empl. from Peak to 2010 is the mean decadal growth rate of total employment between the year of country's manufacturing peak and 2010. Mean Decadal Growth Rate of Manufact. Empl. from Peak to 2010 is the mean decadal growth rate of manufacturing employment between the year of country's manufacturing peak and 2010. Manufact. Share at Peak is the share of LLM's employment in manufacturing in the year of its country's manufacturing peak. Total Employment at Peak is total employment in the year of manufacturing peak. Percent with College Degree at Peak is the share of LLM's residents with at least a college or university degree in the year of country's manufacturing peak. Knowledge-Intensive Service Share at Peak is the share of Human Capital and Knowledge Intensive Service employment in the year of manufacturing peak. Mean Growth Rate of KIS Empl. from Peak to 2010 is the mean decadal growth rate of employment in Human Capital and Knowledge Intensive Services between the year of country's manufacturing peak and 2010. Mean Growth Rate of non KIS Empl. from Peak to 2010 is the mean decadal growth rate of employment in non Human Capital and Knowledge Intensive Services between the year of country's manufacturing peak and 2010. Manufact. High-Tech Share at Peak is the share of high-tech manufacturing employment in the year of manufacturing peak. Distance to Nearest Historical College is the driving distance to the nearest historical research college or university, measured based on colleges and universities that existed 20 years before each country's manufacturing peak. Percent with College Degree at Peak and Distance not available for Japanese LLMs. Manufact. High-Tech Share at Peak not available for French LLMs. Employment in Knowledge Intensive Services available only for UK and US LLMs. The Table reports unweighted means.

Table 2: Summary Statistics, By Country

	(1)	(2)	(3)	(4)	(5)	(6)
	France	Germany	Italy	Japan	UK	USA
Mean Growth Rate of Tot. Empl. from Peak to 2010	0.072	0.012	0.076	0.035	0.042	0.203
Mean Growth Rate of Manufact. Empl. from Peak to 2010	-0.069	-0.106	-0.057	-0.115	-0.106	-0.023
Manufact. Share at Peak	0.273	0.375	0.398	0.243	0.356	0.33
Total Employment at Peak	44988.79	201508.4	13842.68	440303.6	59220.48	231153.8
Percent with College Degree at Peak	0.061	0.056	0.025	NA	0.048	0.125
Knowledge Intensive Service Share at Peak	NA	NA	NA	NA	0.11	0.128
Mean Growth Rate of KIS Empl. from Peak to 2010	NA	NA	NA	NA	0.466	0.500
Mean Growth Rate of non KIS Empl. from Peak to 2010	NA	NA	NA	NA	-0.009	0.164
Manufact. High-Tech Share at Peak	NA	0.134	0.027	NA	0.091	0.093
Distance to Nearest Historical College (Km)	272.21	52.12	90.41	NA	52.35	12.77

Mean Growth Rate of Tot. Empl. from Peak to 2010 is the mean decadal growth rate of total employment between the year of country's manufacturing peak and 2010. Mean Growth Rate of Manufact. Empl. from Peak to 2010 is the mean decadal growth rate of manufacturing employment between the year of country's manufacturing peak and 2010. Manufact. Share at Peak is the share of LLM's employment in manufacturing in the year of its country's manufacturing peak. Total Employment at Peak is total employment in the year of manufacturing peak. Percent with College Degree at Peak is the share of LLM's residents with at least a college or university degree in the year of country's manufacturing peak. Knowledge-Intensive Service Share at Peak is the share of Human Capital and Knowledge Intensive Service employment in the year of manufacturing peak. Mean Growth Rate of KIS Empl. from Peak to 2010 is the mean decadal growth rate of employment in Human Capital and Knowledge Intensive Services between the year of country's manufacturing peak and 2010. Mean Growth Rate of non KIS Empl. from Peak to 2010 is the mean decadal growth rate of employment in non Human Capital and Knowledge Intensive Services between the year of country's manufacturing peak and 2010. Manufact. High-Tech Share at Peak is the share of high-tech manufacturing employment in the year of manufacturing peak. Distance to Nearest Historical College (Km) is the driving distance to the nearest historical research college or university, measured based on colleges and universities that existed 20 years before each country's manufacturing peak. Percent with College Degree at Peak and Distance not available for Japanese LLMs. Manufact. High-Tech Share at Peak not available for French LLMs. Employment in Knowledge Intensive Services available only for UK and US LLMs. The Table reports unweighted means.

Table 3: Share of a Country's Local Labor Markets with Positive Relative Growth and Geographical Variation in Mean Decadal Growth Rate of Total Employment after Peak of Manufacturing – Sample of Manufacturing Hubs

	(1)	(2)	(3)	(4)
	Percent With			
	Relative Growth >0	p90–p10	p75–p25	Std. Deviation
All Countries	0.340	0.211	0.116	0.087
France	0.303	0.159	0.085	0.063
Germany	0.472	0.177	0.079	0.061
Italy	0.388	0.211	0.114	0.085
Japan	0.333	0.167	0.091	0.065
UK	0.283	0.229	0.130	0.094
USA	0.172	0.234	0.115	0.086

The sample includes former manufacturing hubs, defined as cities that in the year of their country's manufacturing peak had a local manufacturing employment share in the top tercile. Cities with positive relative growth are cities that in the period between their country's manufacturing peak and 2010 have gained employment relative to their country mean. Germany includes only Local Labor Markets in West Germany.

Table 4: Share of Local Labor Markets with Positive Relative Growth – Alternative Definitions of Manufacturing Hubs

	(1)	(2)	(3)
	Top Tercile Manuf Share	Top Quartile Manuf Share	Top Quintile Manuf Share
All Countries	0.340	0.309	0.289
France	0.303	0.276	0.290
Germany	0.472	0.333	0.364
Italy	0.388	0.372	0.346
Japan	0.333	0.346	0.381
UK	0.283	0.234	0.180
USA	0.172	0.119	0.059

Column 1 includes only former manufacturing hubs are defined as Local Labor Markets that in the year of their country's manufacturing peak have a manufacturing employment share in the top tercile of the country distribution. Columns 2 and 3 include Local Labor Markets that in the year of their country's manufacturing peak have a manufacturing employment share in the top quartile of the country distribution (column 2); or in the top quintile of their country distribution (column 3). Germany includes only Local Labor Markets in West Germany.

Table 5: Effect of Initial Share of College-Educated Workers on Subsequent Employment Growth

	OLS				IV			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
College Share	1.02*** (0.13)	1.13*** (0.13)	1.23*** (0.14)	1.22*** (0.18)	1.27** (0.57)	1.46** (0.62)	2.43** (1.08)	2.95*** (0.88)
Manuf Share	-0.15*** (0.02)	-0.14*** (0.02)	-0.14*** (0.02)	-0.13*** (0.02)	-0.14*** (0.02)	-0.14*** (0.02)	-0.11*** (0.03)	-0.09*** (0.03)
Coeff on College Share equal to OLS (p-value)					0.6593	0.5944	0.2724	0.0548
<i>First Stage</i>								
Log Distance					-0.0048*** (0.0007)	-0.0044*** (0.0007)	-0.0028*** (0.0007)	-0.0042*** (0.0008)
AP F-statistics					47.67	40.85	15.09	30.41
Country FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Total Empl		Yes	Yes	Yes		Yes	Yes	Yes
Urban			Yes	Yes			Yes	Yes
High Tech Share				Yes				Yes
<i>N</i>	1826	1826	1826	1478	1826	1826	1826	1478

The dependent variable is the Mean decadal growth rate of Total Employment. Robust standard errors in parentheses. AP 1st stage F-statistics: Angrist-Pischke multivariate test of excluded instruments F-statistic. % High-Tech MF not available for French cities. Germany includes only Local Labor Markets in West Germany. * $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$.

Table 6: Effect of Initial Share of College-Educated Workers on Subsequent Employment Growth – IV Measured Further Back in Time

<i>When Distance is Measured:</i>	20 Years Before Peak (1)	30 Years Before Peak (2)	40 Years Before Peak (3)	50 Years Before Peak (4)
College Share	2.95*** (0.88)	2.60*** (0.88)	2.63*** (0.88)	2.54*** (0.83)
Manuf Share	-0.09*** (0.03)	-0.10*** (0.03)	-0.09*** (0.03)	-0.10*** (0.03)
Coeff on College Share equal to col 1 (p-value)		0.2880	0.3260	0.2516
<i>First Stage</i>				
Log Distance	-0.0042*** (0.0008)	-0.0041*** (0.0008)	-0.0041*** (0.0008)	-0.0042*** (0.0007)
AP F-statistic	30.41	28.37	28.63	32.07
Country FE	Yes	Yes	Yes	Yes
Total Empl	Yes	Yes	Yes	Yes
Urban	Yes	Yes	Yes	Yes
High Tech Share	Yes	Yes	Yes	Yes
<i>N</i>	1478	1478	1478	1478

The dependent variable is the mean decadal growth rate of Total Employment. Robust standard errors in parentheses. AP 1st stage F-statistics: Angrist-Pischke multivariate test of excluded instruments F-statistic. Germany includes only Local Labor Markets in West Germany. * $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$.

Table 7: Effect of Initial Share of College-Educated Workers on Subsequent Manufacturing Employment Growth

	OLS				IV			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
College Share	-1.23*** (0.24)	-1.00*** (0.25)	-0.70*** (0.25)	-0.84** (0.36)	-2.67*** (0.92)	-2.45** (0.97)	-1.28 (1.51)	-0.98 (1.16)
Manuf Share	-0.33*** (0.03)	-0.31*** (0.03)	-0.31*** (0.03)	-0.28*** (0.03)	-0.36*** (0.04)	-0.35*** (0.04)	-0.32*** (0.05)	-0.28*** (0.04)
<i>First Stage</i>								
Log Distance					-0.0048*** (0.0007)	-0.0044*** (0.0007)	-0.0028*** (0.0007)	-0.0042*** (0.0008)
AP F-statistics					47.67	40.85	15.09	30.41
Country FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Total Empl		Yes	Yes	Yes		Yes	Yes	Yes
Urban			Yes	Yes			Yes	Yes
High Tech Share				Yes				Yes
<i>N</i>	1826	1826	1826	1478	1826	1826	1826	1478

The dependent variable is the Mean decadal growth rate of Manufacturing Employment. Robust standard errors in parentheses. AP 1st stage F-statistics: Angrist-Pischke multivariate test of excluded instruments F-statistic. % High-Tech MF not available for French cities. Germany includes only Local Labor Markets in West Germany. * $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$.

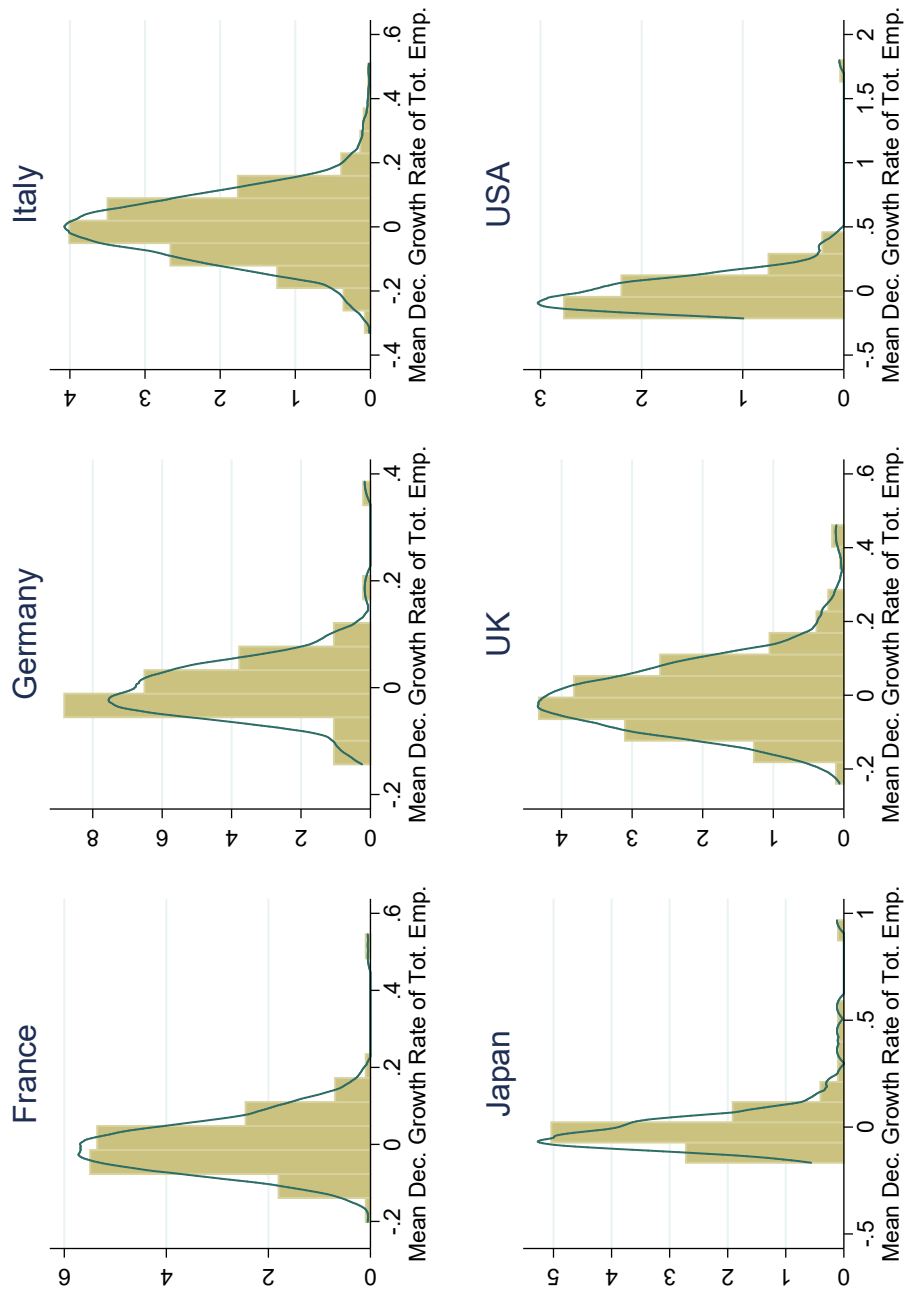
Table 8: Effect of Initial Share of College-Educated Workers on Subsequent Employment Growth in Knowledge Intensive Services and Non-Knowledge Intensive Services

	OLS				IV			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Panel A: Knowledge Intensive Services								
College Share	1.01*** (0.32)	1.18*** (0.31)	1.18*** (0.31)	1.30*** (0.33)	3.54* (2.03)	3.49* (1.96)	3.49* (2.01)	4.33* (2.58)
Manuf Share	-0.06 (0.05)	-0.03 (0.05)	-0.03 (0.05)	-0.02 (0.05)	0.05 (0.10)	0.08 (0.10)	0.08 (0.11)	0.13 (0.14)
<i>First Stage</i>								
Log Distance					-0.0033*** (0.0012)	-0.0033*** (0.0012)	-0.0036*** (0.0013)	-0.0030** (0.0013)
AP F-statistics					7.31	7.50	7.21	5.29
Country FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Total Empl		Yes	Yes	Yes		Yes	Yes	Yes
Urban			Yes	Yes			Yes	Yes
High Tech Share				Yes				Yes
<i>N</i>	408	408	408	408	408	408	408	408
Panel B: Non-Knowledge Intensive Services								
College Share	0.61*** (0.23)	0.76*** (0.23)	0.77*** (0.23)	0.80*** (0.23)	0.02 (1.43)	0.01 (1.39)	1.23 (1.36)	1.45 (1.67)
Manuf Share	-0.34*** (0.03)	-0.31*** (0.03)	-0.30*** (0.03)	-0.30*** (0.03)	-0.36*** (0.07)	-0.35*** (0.07)	-0.28*** (0.07)	-0.27*** (0.09)
<i>First Stage</i>								
Log Distance					-0.0030** (0.0012)	-0.0030** (0.0012)	-0.0033** (0.0013)	-0.0027** (0.0013)
AP F-statistics					6.29	6.39	6.32	4.52
Country FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Total Empl		Yes	Yes	Yes		Yes	Yes	Yes
Urban			Yes	Yes			Yes	Yes
High Tech Share				Yes				Yes
<i>N</i>	408	408	408	408	408	408	408	408

Dependent variable: mean decadal growth rate of Employment in Knowledge Intensive Services (Panel A) and mean decadal growth rate of Employment in Non-Knowledge Intensive Services (Panel B), trimmed at the 1st and 99th percentiles. Data includes only United Kingdom and United States. AP 1st stage F: Angrist-Pischke multivariate test of excluded instruments F-statistic. * $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$.

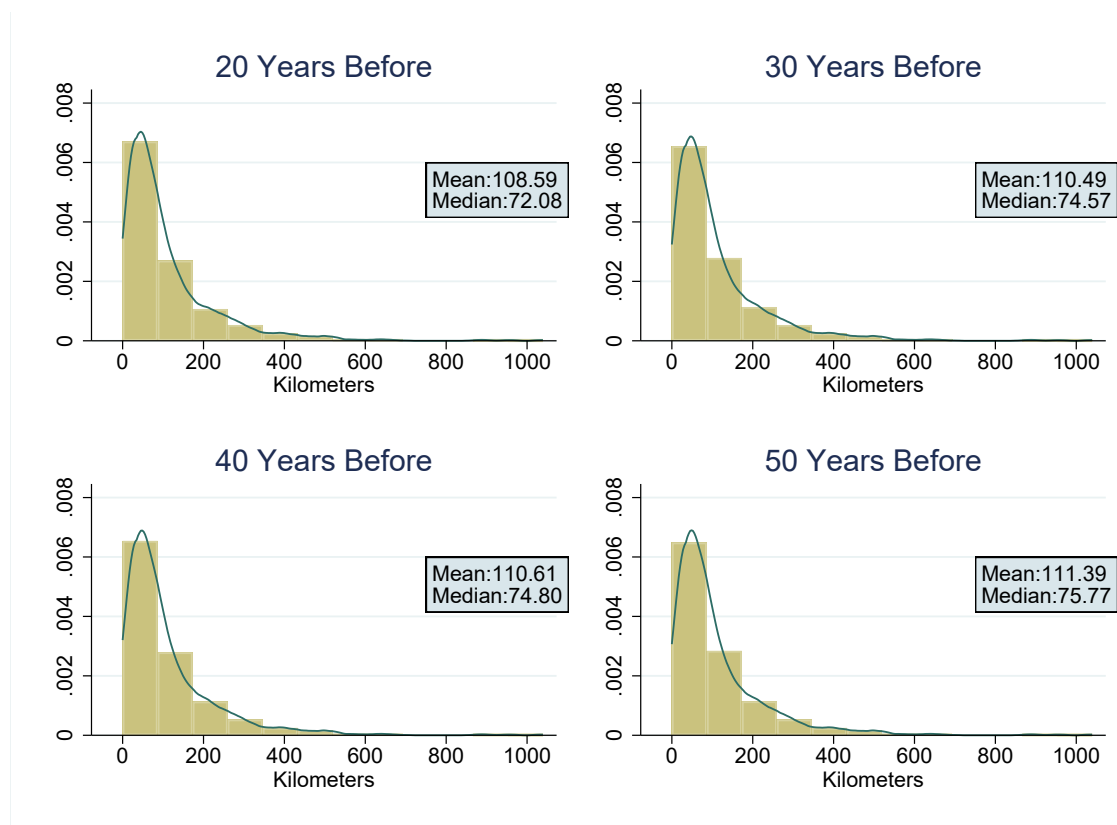
A Appendix

Figure A.1: Spatial Distribution of Mean Decadal Growth Rate of Total Employment After Peak of Manufacturing – All Cities



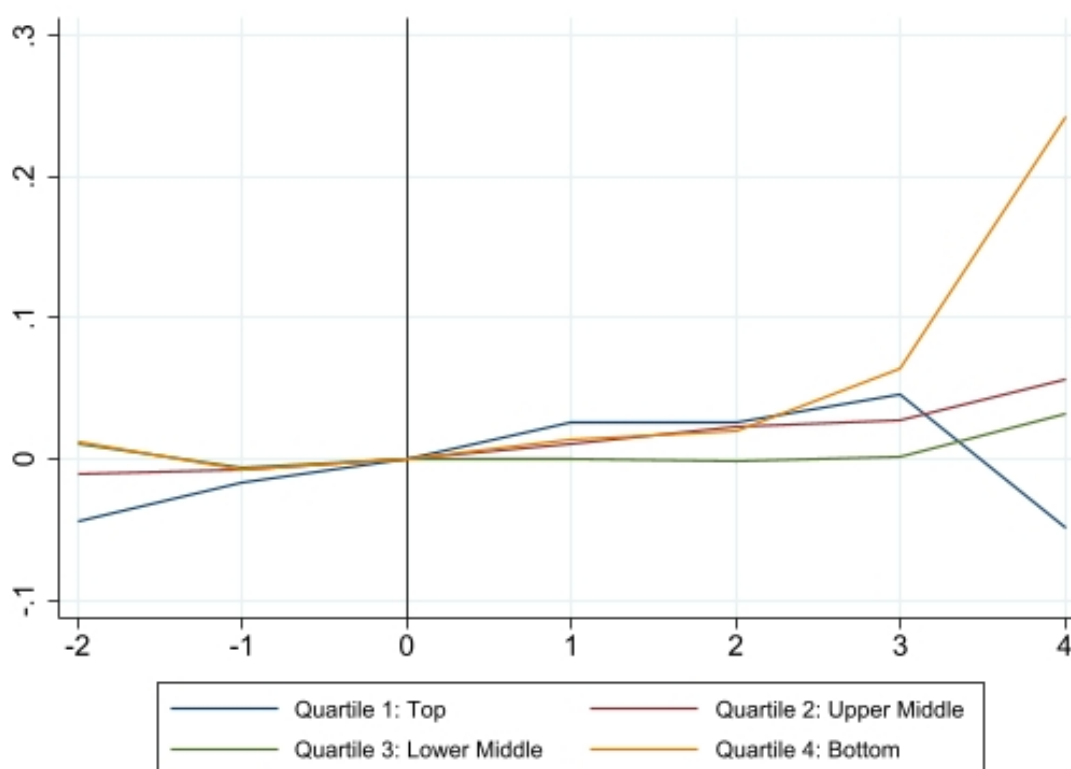
Note: The city-level mean decadal growth rate of total employment after manufacturing peak is expressed in deviation from the country-level mean decadal growth rate. Germany includes only Local Labor Markets in West Germany.

Figure A.2: Distribution of Driving Distance to Nearest Historical College or University



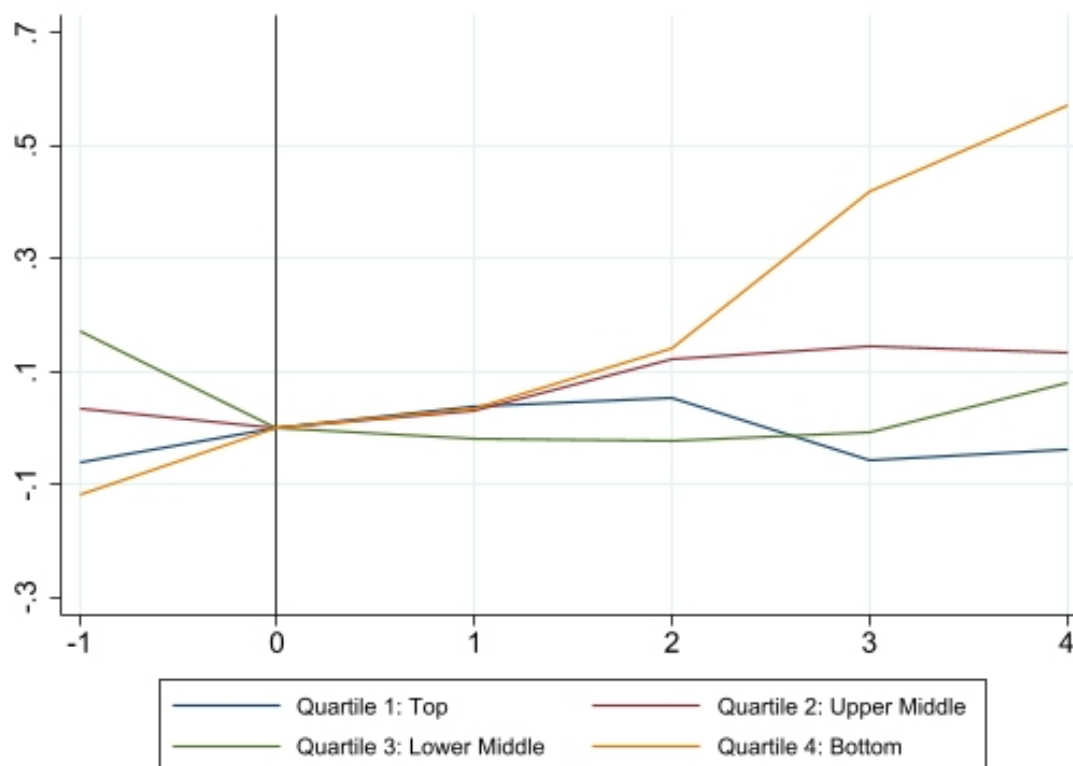
Distance is measured based on Colleges and Universities that existed 20, 30, 40 or 50 years before each country's manufacturing peak. Germany includes only Local Labor Markets in West Germany. The peak year of manufacturing employment is 1970 for the United Kingdom and United States; 1980 for France and Italy; and 1990 for Germany.

Figure A.3: Total Employment Before and After the Year of Manufacturing Peak, by Quartile of Distance from Historical Colleges



Note: "Top Quartile" includes Local Labor Markets with distance from Colleges or Universities that existed 20 years before the relevant country's manufacturing peak in the top quartile of their country's distribution of distance. The other quartiles are defined similarly. The Figure shows the percent difference between total employment in a given decade and total employment at the time of the manufacturing peak. The change in employment for a given city is computed in deviation from its country's mean. Germany includes only Local Labor Markets in West Germany. The peak year of manufacturing employment is 1970 for the United Kingdom and United States; 1980 for France and Italy; and 1990 for Germany.

Figure A.4: Employment in Human Capital and Knowledge Intensive Services Before and After the Year of Manufacturing Peak, by Quartile of Distance from Historical Colleges



Note: "Top Quartile" includes Local Labor Markets with distance from Colleges or Universities that existed 20 years before the relevant country's manufacturing peak in the top quartile of their country's distribution of distance. The other quartiles are defined similarly. The Figure shows the percent difference between employment in a given decade and employment at the time of the manufacturing peak. The change in employment for a given city is computed in deviation from its country's mean. Data include only United Kingdom and United States.

Table A.1: Examples of Former Manufacturing Hubs With Relative Employment Declines and Relative Employment Gains

		Manufact. Share in Year of Country's Manufact. Peak (1)	Mean Decadal Growth Rate of Total Employment After Peak of Manufact. (deviation from country mean) (2)
France	Dunkerque	0.39	-0.06
	Compiègne	0.38	0.03
Germany	Wuppertal	0.46	-0.14
	Erlangen	0.47	0.07
Italy	Udine	0.43	-0.03
	Padua	0.44	0.07
Japan	Ashikaga	0.44	-0.11
	Anjo	0.46	0.06
UK	Middlesbrough	0.44	-0.17
	Slough	0.44	0.08
USA	Toledo, OH	0.39	-0.13
	Columbus, OH	0.35	0.01

Mean decadal growth rate of total employment is calculated from the year of manufacturing peak to 2010.

Table A.2: Effect of Initial Share of College-educated Workers on Subsequent Employment Growth in Models that Include the Interaction between College Share and a Dummy for Former Manufacturing Hubs

	OLS	IV	N
Panel A: Total Employment			
College Share	1.26*** (0.18)	2.90*** (0.85)	1478
College Share*Manuf Hub	-0.39*** (0.14)	-0.48*** (0.18)	1478
Sum of the two Coefficientents equal to 0 (p-value)	0.0001	0.0023	
Panel B: Manufacturing			
College Share	-0.82** (0.36)	-1.01 (1.15)	1478
College Share*Manuf Hub	-0.25 (0.21)	-0.24 (0.22)	1478
Sum of the two Coefficientents equal to 0 (p-value)	0.0020	0.2505	
Panel C: Human Capital and Knowledge Intensive Services			
College Share	1.39*** (0.34)	4.19* (2.43)	408
College Share*Manuf Hub	-0.37 (0.24)	-0.76* (0.44)	408
Sum of the two Coefficientents equal to 0 (p-value)	0.0068	0.1036	

The dependent variable is the Mean decadal growth rate of Total Employment (Panel A)/ Manufacturing Employment (Panel B)/ Knowledge Intensive Services Employment (Panel C). Robust standard errors in parentheses. The table shows the results of Columns 4 and 8 in Table 5, 7 and 8 with the inclusion of the interaction between college share and an identifier for former manufacturing hubs. Other controls include Manufacturing Share, Total Employment, Country FE, Urban, and High Tech Share. Manufacturing hubs are defined as cities that in the year of their country's manufacturing peak had a local manufacturing employment share in the top tercile. * $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$.