

# Behavioral Economics

22 – 23 October 2020 (online)

## Program

Thursday, 22 October 2020

Time (CEST)	Session 1	
	<i>Chair: Klaus Schmidt</i>	
14:00 – 14:10	<b>Welcome and Introduction</b>	
14:10 – 15:00	<b>Keynote Lecture I</b> <b>Using Models to Persuade</b> JOSHUA SCHWARTZSTEIN (Harvard Business School)	
15:00 – 15:15	Break	
	Session 2	
	<b>Distinguished CESifo Affiliate Award Candidates Session I</b>	
	<i>Chair: Alex Imas</i>	
15:15 – 15:50	<b>Cognitive Uncertainty</b> THOMAS GRAEBER (Harvard Business School)	
15:50 – 16:25	<b>Optimal Stopping in a Dynamic Salience Model</b> MARKUS DERTWINKEL-KALT (Frankfurt School of Finance and Management)	
16:25 – 16:45	Break	
	Session 3a	Session 3b
	<b>Preference Aggregation</b>	<b>Endogenous Preferences</b>
	<i>Chair: Matthias Sutter</i>	<i>Chair: Vojtech Bartos</i>
16:45 – 17:20	<b>Prices vs. Quantities with Morally Concerned Consumers</b> KLAUS SCHMIDT (LMU Munich)	<b>Growing up in a Recession Increases Compassion</b> STEPHAN MEIER (Columbia University)
17:20 – 17:55	<b>The Will of the People: How do Individuals Aggregate Ordinal Preferences</b> SANDRO AMBUEHL (University of Zurich)	<b>Shaking Things Up: On the Stability of Risk and Time Preferences</b> MICHEL BEINE (University of Luxembourg)
17:55 – 18:00	Break	

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	<b>Ownership, Social Capital, and Social Preferences</b> <i>Chair: Stephan Meier</i>	<b>Higher Order Risk Preferences</b> <i>Chair: Simeon Schudy</i>
18:00 – 18:35	<b>Ownership, Learning, and Beliefs</b> ALEX IMAS (University of Chicago, Booth School of Business)	<b>Higher Order Risk Preferences: New Experimental Measures, Determinants and Related Field Behavior</b> MATTHIAS SUTTER (Max Planck Institute for Research on Collective Goods)
18:35 – 19:30	Break	
	<b>Session 5</b>	
	<b>Distinguished CESifo Affiliate Award Candidates Session II</b> <i>Chair: Marta Serra-Garcia</i>	
19:30 – 20:05	<b>Social Signaling and Childhood Immunization: A Field Experiment in Sierra Leone</b> ANNE KARING (Princeton University)	
20:05 – 20:10	Break	
	<b>Session 6a</b>	<b>Session 6b</b>
	<b>Self-Assessment and Competitiveness</b> <i>Chair: Taisuke Imai</i>	<b>Moral Commitment and Redistributive Politics</b> <i>Chair: Sandro Ambuehl</i>
20:10 – 20:45	<b>The Expected Error Method: A New Measure of Overprecision Applied to a Representative Sample</b> BERNHARD KASSNER (LMU Munich)	<b>Cognitive Flexibility or Moral Commitment</b> MARTA SERRA-GARCIA (UC San Diego)
20:45 – 21:20	<b>Self-Assessment: The Role of the Social Environment</b> FLORIAN ZIMMERMANN (briq and University of Bonn)	<b>Social Preferences and Redistributive Politics</b> ERNST FEHR (University of Zurich)
21:20	Virtual get-together	

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Time (CEST)	Session 7a	Session 7b
	<b>Group Behavior</b> <i>Chair: Sebastian Schweighofer-Kodritsch</i>	<b>Bayesian Learning in Misspecified Models</b> <i>Chair: Michel Marechal</i>
10:30 – 11:05	<b>Covid-19 Crisis Fuels Hostility against Foreigners</b> VOJTECH BARTOS (LMU Munich)	<b>Reverse Bayesianism: Evidence on Behaviour and Beliefs in Light of Unforeseen Events</b> EUGENIO PROTO (Univ. of Glasgow)
11:05 – 11:40	<b>Moral Transgressions by Groups: What Drives Individual Voter Behavior?</b> GERD MUEHLHEUSSER (University of Hamburg)	<b>Multi-Player Bayesian Learning with Misspecified Models</b> TAKESHI MUROOKA (Osaka University)
11:40 – 11:50	Break	
	Session 8a	Session 8b
	<b>Loss Aversion</b> <i>Chair: Takeshi Murooka</i>	<b>Social Preferences and Competitiveness</b> <i>Chair: Gerd Muehlheusser</i>
11:50 – 12:25	<b>Meta-Analysis of Empirical Estimates of Loss-Aversion</b> TAISUKE IMAI (LMU Munich)	<b>Can Competitiveness Predict Education and Labor Market Outcomes?</b> THOMAS BUSER (University of Amsterdam)
12:25 – 13:00	<b>Are World Leaders Loss Averse?</b> MATTHEW RABLEN (University of Sheffield)	<b>What Do Cross-country Surveys Tell Us About Social Capital?</b> MICHEL MARECHAL (University of Zurich)
13:00 – 14:00	Break	

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Time (CEST)	Session 9a	Session 9b
	<b>Experimental Studies of Bargaining and Repeated Games</b> <i>Chair: Thomas Buser</i>	<b>Stereotypes and Group Identity</b> <i>Chair: Florian Zimmermann</i>
14:00 – 14:35	<b>Bargaining and Time Preferences: An Experimental Study</b> SEBASTIAN SCHWEIGHOFER-KODRITSCH (Humboldt-University Berlin)	<b>Stereotypes and Politics</b> DAVID YANG (Harvard University)
14:35 – 15:10	<b>(Dis)honest Politicians and the Value of Transparency for Campaign Promises</b> SIMEON SCHUDY (LMU Munich)	<b>External Threats and Group Identity – The Effect of the Russian Invasion in Ukraine on European Identity</b> KAI GEHRING (University of Zurich)
15:10 – 15:30	Break	
	<b>Session 10</b> <i>Chair: Ernst Fehr</i>	
15:30 – 16:20	<b>Keynote Lecture II</b> <b>Individual and Collective Information Acquisition: An Experimental Study</b> LEEAT YARIV (Princeton University)	
16:20 – 16:30	<b>Presentation of the CESifo Affiliate Award Farewell</b>	
	<i>End of Conference</i>	