

Workshop on **New Developments in Global Sourcing**Venice International University, San Servolo, **22–23 July****PROGRAMME****Wednesday, 22 July 2015**09:00 – 09:15 **Welcome & Introduction****Session 1****Chair: Wilhelm Kohler**

09:15 – 9:50 **Offshoring and Skill-upgrading in French Manufacturing:
A Heckscher-Ohlin-Melitz View**
Juan Carluccio, Alejandro Cuñat, HARALD FADINGER and Christian
Fons-Rosen

9:50 – 10:25 **Fragmentation and Product Cycle**
EDWIN LAI

10:25 – 10:40 **Coffee Break**

10:40 – 11:15 **Extensive margins in offshoring and exporting**
ANDERS LAUGESEN

11:15 – 12:00 **Keynote Lecture I:
Global Value Chains**
POL ANTRÁS

12:00 – 13:00 Lunch

Session 2**Chair: Erdal Yalcin**

13:00 – 13:35 **Relational Contracts in Global Sourcing: Evidence from the U.S.**
HEIWAI TANG

13:35 – 14:10 **Quality of Institutions and Global Sourcing**
BOHDAN KUKHARSKYY

14:10 – 14:25 **Coffee Break**

14:25 – 15:00 **Relational Contracts and Supplier Turnover in the Global Economy**
Fabrice Defever, Christian Fischer and JENS SUEDEKUM

15:00 – 15:35 **Managing Export Complexity: the Role of Service Outsourcing**
GIUSEPPE BERLINGIERI

15:35 – 15:50 **Coffee Break**

Workshop on New Developments in Global SourcingVenice International University, San Servolo, **22–23 July****Session 3**
Chair: Sebastian Benz

- 15:50 – 16:35 **Keynote Lecture II**
Global Value Chains: Financing, Quality and Management
KALINA MANOVA
- 16:35 – 17:10 **Global Sourcing under Uncertainty**
JERONIMO CARBALLO
- 17:10– 17:25 Coffee Break**
- 17:25 – 18:00 **State Backed Trade Finance in Light of Global Sourcing**
ERDAL YALCIN
- 19:30 Conference Dinner (on San Servolo)**

Thursday, 23 July 2015**Session 4**
Chair: Erdal Yalcin

- 09:00 – 9:35 **The Effects of Managerial Incentives on the Organization of Processing Trade**
DEBORAH SWENSON and Huiya Chen
- 9:35 – 10:10 **The Impact of Contract Enforcement Costs on Outsourcing and Aggregate Productivity**
JOHANNES BOEHM
- 10:10 – 10:40 Coffee Break**
- 10:40 – 11:15 **Swimming Upstream: Inputs and Product Adoption in India**
Johannes Boehm, SWATI DHINGRA, John Morrow
- 11:15 – 12:00 **Keynote Lecture III**
Services offshoring: effects on North-South wage differentials, the labor income share, and growth
NGO VAN LONG
- 12:00 – 13:00 Lunch**

Session 5
Chair: Wilhelm Kohler

- 13:00 – 13:35 **Multinational Production and the Scope of Innovation**
Sasan Bakhtiari, Antonio Minniti and ALIREZA NAGHAVI
- 13:35 – 14:10 **Outsourcing under Uncertainty**
SEBASTIAN BENZ
- End of the conference**