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CESifo and AUEB-LINER Conference on The Role of Institutions and Policies in Firm Exporting

Online, Munich, 5 – 6 November 2020

N.B. Times are given in local German time (CET)

Program*

Thursday, 5 November 2020

14:00–14:05 **Welcome and Introduction**

LISANDRA FLACH (LMU Munich & ifo Institute), SARANTIS KALYVITIS (Athens University of Economic and Business), and THOMAS MOUTOS (Athens University of Economic and Business)

Session 1

Chair: Daniel Baumgarten (LMU Munich)

14:05–14:30 **Uncertainty in Global Sourcing: Learning, Sequential Offshoring, and Selection Patterns**
Mario Larch and LEANDRO NAVARRO (Johannes Gutenberg University Mainz)

14:30–14:55 **Exporters, Multinationals and Residual Wage Inequality: Evidence and Theory**
SARAH SCHROEDER (Aarhus University)

14:55–15:05 Break

Keynote Lecture

Chair: Thomas Moutos (Athens University of Economic and Business)

15:05 - 15:45 **Unravelling Deep Integration: Local Labour Market Effects of the Brexit Vote**
BEATA JAVORCIK (European Bank for Reconstruction and Development & University of Oxford), Ben Kett, Katherine Stapleton, and Layla O’Kane

Session 2

Chair: Martina Magli (LMU Munich)

15:45 - 16:10 **Firm Heterogeneity and Imperfect Competition in Global Production Networks**
Hanwei Huang, KALINA MANOVA (University College London), and Frank Pisch

16:10–16:35 **FDI Inflows and Domestic Firms: Adjustments to New Export Opportunities**
Brian McCaig, Nina Pavcnik, and WOAN FOONG WONG (University of Oregon)

16:35–16:45 Break

Session 3

Chair: Lisandra Flach (LMU Munich & ifo Institute)

16:45 - 17:10 **Quality Misallocation, Trade, and Regulations**
Luca Macedoni and ARIEL WEINBERGER (George Washington University)

17:10–17:35 **Trade Credit, Markups, and Relationships**
Alvaro Garcia-Marin, Santiago Justel, and TIM SCHMIDT-EISENLOHR (Federal Reserve Board)

17:35-18:00 **Networking and virtual get-together on wonder.me**

Friday, 6 November 2020

Session 4

Chair: Anna Ignatenko (LMU Munich)

14:30–14:55 **International Investment Agreements and Multinational Activity: The (Heterogeneous) Effects of Binding**
MONIKA SZTAJEROWSKA (Paris School of Economics (PSE))

14:55 –15:20 **Worth the Pain? Firms' Exporting Behavior to Countries under Sanctions**
Matthieu Crozet, JULIAN HINZ (Kiel Institute for the World Economy), Amrei Stammann, and Joschka Wanner

15:20 –15:45 **Firm Level Trade Effects of WTO Accession: Evidence from Russia**
ANCA D. CRISTEA (University of Oregon) and Anna Miromanova

15:45 –15:55 Break

Session 5

Chair: Feodora Teti (ifo Institute)

15:55–16:20 **Foreign Workers, Product Quality, and Trade: Evidence from a Natural Experiment**
ANDREA ARIU (University of Milan)

16:20–16:45 **Firm Specific Trade Policy: Evidence on Effectiveness and Mechanisms**
Magnus T. Buus, Jakob R. Munch, Joel B. Rodrigue, and GEORG SCHAUR (University of Tennessee)



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16:45 –17:10 **Quality Guarantee and Trade Credit: Evidence from Chilean Exporters**
SANTIAGO JUSTEL (University of California, Los Angeles)

17:10 –17:20 Break

Session 6

Chair: Sarantis Kalyvitis (Athens University of Economic and Business)

17:20 –17:45 **Evaluating the Impact of Export Finance Support on Firm-Level Export Performance: Evidence from Pakistan**
Fabrice Defever, ALEJANDRO RIAÑO (City, University of London), and Gonzalo J. Varela

17:45 –18:10 **Technical Barriers to Trade and Firms' Export Decisions**
SHUYAO YANG (ifo Institute)

End of Conference

***Presenting Authors are denoted in capital letters**