

# Behavioral Economics

29 – 30 October 2021

## Program

Presenting authors are denoted in capital letters | Timing: 25 min presentation and 10 min discussion

### Friday, 29 October 2021

*Chair: Klaus Schmidt*

10:15 – 10:25

**Welcome and Introduction**

#### Session 1a

##### **Distributional Preferences**

*Chair: Klaus Schmidt*

10:25 – 11:00

##### **Preferences for the allocation of production rewards between capital and labor**

ROBERTO WEBER (University of Zurich)

11:00 – 11:35

##### **Fairness across the world: Preferences and Beliefs**

ALEXANDER CAPPELEN (Norwegian School of Economics)

11:35 – 11:50

*Break*

#### Session 2a

##### **Social Welfare**

*Chair: Christopher Roth*

11:50 – 12:25

##### **Social Institutions and Bias in the Aggregate**

THOMAS GRAEBER (Harvard Business School)

12:25 – 13:00

##### **The Social Welfare Function of Elected Representatives**

SANDRO AMBUEHL (University of Zurich)

13:00 – 14:00

*Lunch Break*

#### Prize Sessions

*Chair: Roberto Weber*

14:00 – 14:35

##### **Does Identity Affect Labor Supply?**

SUANNA OH (briq)

14:35 – 14:40

Short Break

#### Session 1b

##### **Incentives**

*Chair: Matthias Sutter*

##### **The Efficacy of Tournaments for Non-Routine Team Tasks**

DAVID SCHINDLER (Tilburg University)

##### **Adverse Effects of Control: Evidence from a Field Experiment**

HOLGER HERZ (University of Fribourg)

#### Session 2b

##### **Social Choice**

*Chair: David Schindler*

##### **Behavioral Barriers and the Socioeconomic Gap in Child Care Enrolment**

HENNING HERMES (NHH Bergen)

##### **School choice and loss aversion**

VINCENT MEISNER (TU Berlin)

14:40 – 15:15	<b>Political Correctness, Social Image, and Information Transmission</b> LUCA BRAGHIERI (LMU Munich)
15:15 – 15:20	<i>Short Break</i>
15:20 – 15:55	<b>Signalling Moral Values through Consumption</b> FLORIAN SCHNEIDER (University of Zurich)
15:55 – 16:10	<i>Coffee Break</i>

	<b>Session 3a</b>	<b>Session 3b</b>
	<b>Consumer Choice</b> <i>Chair: Nick Netzer</i>	<b>Learning and Fact Checking</b> <i>Chair: Fabian Kosse</i>
16:10 – 16:45	<b>Dominance Seeking and the Economics of Exclusion</b> ALEXANDER IMAS (University of Chicago) <b>online</b>	<b>Learning in the Household</b> FRANK SCHILBACH (MIT Economics) <b>online</b>
16:45 – 17:20	<b>Cognitive Uncertainty in Intertemporal Choice</b> BENJAMIN ENKE (Harvard University) <b>online</b>	<b>The Demand for Fact Checking</b> CHRISTOPHER ROTH (University of Cologne)
17:20 – 17:30	<i>Break</i>	
	<b>Keynote 1</b> <i>Chair: Bertil Tungodden</i>	
17:30 – 18:30	<b>A stepping stone approach to understanding harmful Norms</b> ELIANA LA FERRARA (Bocconi)	
19:30	<b>Conference Dinner</b>	

## Saturday, 30 October 2021

Time (CEST)	<b>Session 4a</b>	<b>Session 4b</b>
	<b>Prosocial Behavior of Children</b> <i>Chair: Henning Hermes</i>	<b>Motivated Beliefs, Salience and Risky Choices</b> <i>Chair: Florian Engl</i>
10:15 – 10:50	<b>Prosociality and Competition Evidence from a Long-run Field Experiment</b> FABIAN KOSSE (LMU Munich)	<b>Risk-Taking under Limited Liability: Quantifying the Role of Motivated Beliefs</b> CIRIL BOSCH ROSA (TU Berlin)
10:50 – 11:25	<b>The Roots of Cooperation</b> MATTHIAS SUTTER (Max-Planck-Institute)	<b>Salient Cues and Complexity</b> MARKUS DERTWINKEL-KALT (University of Konstanz)
11:25 – 11:45	<i>Break</i>	

	Session 5a	Session 5b
	<b>Obfuscation</b> <i>Chair: Klaus Schmidt</i>	<b>Social Conformity</b> <i>Chair: Alexander Cappelen</i>
11:45 – 12:20	<b>Obfuscation in Competitive Markets</b> ERNST FEHR (University of Zurich)	<b>Social Conformity in the Workplace: Evidence from Field Experiment</b> ANIK ASHRAF (LMU Munich)
12:20 – 12:25	<i>Break</i>	
	Session 6a	Session 6b
	<b>Fairness and Information</b> <i>Chair: Holger Herz</i>	<b>Identification from Response Data</b> <i>Chair: Thomas Graeber</i>
12:25 – 13:00	<b>Fairness Preferences in the Face of Limited Information</b> BERTIL TUNGODDEN (Norwegian School of Economics)	<b>Happy Times: Identification from Ordered Response Data</b> NICK NETZER (University of Zurich)
13:00 – 14:00	<i>Lunch</i>	
	Session 7a	Session 7b
	<b>Field Experiments on Worker Productivity</b> <i>Chair: Anik Ashraf</i>	<b>Recognition and Attribution</b> <i>Chair: Sandro Ambühl</i>
14:00 – 14:35	<b>Do Financial Concerns Lower Productivity?</b> SUPREET KAUR (UC Berkeley) <i>online</i>	<b>Social Recognition: Experimental Evidence from Blood Donors</b> EGON TRIPODI (University of Essex)
14:35 – 15:10	<b>Improving Workplace Climate in Large Corporations: A Clustered Randomized Intervention</b> SULE ALAN (European University Institute) <i>online</i>	<b>Causal Responsibility Attribution: Theory and Experimental Evidence</b> FLORIAN ENGL (University of Regensburg)
15:10 – 15:25	<i>Coffee Break</i>	
15:25 – 16: 25	<b>Keynote 2</b> <i>Chair: Ernst Fehr</i>	
	<b>Bottlenecks for Policy Experiments</b> STEFANO DELLAVIGNA (UC Berkeley)	
	<b>Presentation of Award</b>	
	<b>Closing and Farewell</b>	