

Behavioral Economics

Munich, 14–15 October 2022

Program

Presenting authors are denoted in capital letters | Timing: 25 min presentation and 10 min discussion

Friday, 14 October 2022

10:00 – 10:10 Welcome and Introduction
Klaus Schmidt

Parallel Session 1a, Ludwig Erhard Room

Memory

Chair: Klaus Schmidt

10:10 – 10:45 **Associative Memory: Individual Beliefs and Market Outcomes**
FLORIAN ZIMMERMANN (briq Institute on Behavior & Inequality)

10:45 – 11:20 **Stories, Statistics and Memory**
THOMAS GRAEBER (Harvard Business School), Christopher Roth, Florian Zimmermann

Parallel Session 1b, Richard Musgrave Room

Endogenous Preferences and Beliefs

Chair: David Schindler

10:10 – 10:45 **Endogenous Risk Attitudes**
NICK NETZER (University of Zurich)

10:45 – 11:20 **The Long-Run Effects of Psychotherapy on Depression, Beliefs, and Economic Outcomes**
Bhargav Bhat, JONATHAN DE QUIDT (Stockholm University), Johannes Haushofer, Vikram Patel, Gautam Rao, Frank Schilbach, Pierre-Luc Vautrey

11:20 – 11:35 Coffee Break

Parallel Session 2a, Ludwig Erhard Room

Gender Economics

Chair: Teodora Boneva

11:35 – 12:10 **Continuous Gender Identity and Economics Decision Making**
Anne Brenoe, Lea Heursen, Eva Ranehill, ROBERTO WEBER (University of Zurich)

12:10 – 12:45 **Gender Misperceptions around the World**
Leonardo Bursztyn, Alexander W. Cappelen, BERTIL TUNGODDEN (Norwegian School of Economics), Alessandra Voena, David Yanagizawa-Drott

Parallel Session 2b, Richard Musgrave Room

Governments and Biases

Chair: Uwe Sunde

- 11:35 – 12:10 **State Ownership Biases Government Support**
KLAUS M. SCHMIDT (LMU Munich), Clarissa Mang
- 12:10 – 12:45 **Hindsight Bias and Trust in Government: Evidence from the United States**
HOLGER HERZ (University of Fribourg), Christian Zehnder, Christian Zihlmann,
Deborah Kistler
- 12:45 – 13:45 Lunch

Plenary Session 3, Ludwig Erhard Room

Award Candidates

Chair: Jonathan de Quidt

- 13:45 – 14:20 **Shallow Meritocracy**
PETER ANDRE (briq – Institute on Behavior & Inequality)
- 14:25 – 15:00 **Selective Memory around Big Life Decisions**
MAXIMILIAN MÜLLER (University of Toulouse)
- 15:05 – 15:40 **Interview Sequences and the Formation of Subjective Assessments**
JONAS RADBRUCH (IZA – Institute of Labor Economics)
- 15:40 – 16:00 Coffee Break

Parallel Session 4a, Ludwig Erhard Room

Narratives

Chair: Matthias Lang

- 16:00 – 16:35 **Narratives about Macroeconomy**
Peter Andre, Ingar Haaland, Christopher Roth, JOHANNES WOHLFAHRT (CEBI)
- 16:35 – 17:10 **Narrative Persuasion**
KAI BARRON (WZB Berlin), Tilman Fries

Parallel Session 4b, Richard Musgrave Room

Field Evidence on Leadership and Fast Decision Making

Chair: Holger Herz

- 16:00 – 16:35 **The Value of Leadership: Evidence from a Large-Scale Field Experiment**
Florian Englmaier, Dominik Grothe, Stefan Grimm, DAVID SCHINDLER (Tilburg
University), Simeon Schudy

16:35 – 17:10 **Speed, Quality, and the Optimal Timing of Complex Decisions: Field Evidence**
UWE SUNDE (LMU Munich)

17:10 – 17:20 Coffee Break

Keynote Lecture I, Ludwig Erhard Room

Chair: Armin Falk

17:20 – 18:20 **Fighting Climate Change: International Attitudes Toward Climate Policies**
STEFANIE STANTCHEVA (Harvard)
Presentation held online

19:30 Conference Dinner
Restaurant Laurin

Saturday, 15 October 2022

Parallel Session 6a, Ludwig Erhard Room

Behavioral Theory: Wishful Thinking

Chair: Taisuke Imai

09:15 – 09:50 **Misinterpreting Yourself**
Paul Heidhues, BOTOND KOSZEGI (Central European University), Philipp Strack

09:50 – 10:25 **Decision Theory and Stochastic Growth**
Arthur Robson, Larry Samuelson, JAKUB STEINER (University of Zurich)

Parallel Session 6b, Richard Musgrave Room

Moral Luck and Apologies

Chair: Christopher Roth

09:15 – 09:50 **Moral Luck: Mechanisms, Robustness, and Prevalence**
DAVID HUFFMANN (University of Pittsburgh), Armin Falk, Sven Heuser

09:50 – 10:25 **I'm Sorry if You Are: The Risk of Apologizing First**
VALERIA BURDEA (LMU Munich)

10:25 – 10:45 Coffee Break

Parallel Session 7a, Ludwig Erhard Room

Distributional Preferences

Chair: Bertil Tungodden

10:45 – 11:20 **Meta-Analysis of Inequality Aversion Estimates**
SALVATORE NUNNARI (Bocconi University), Massimiliano Pozzi

11:20 – 11:55 **The Fundamental Properties, the Stability and the Predictive Power of Distributional Preferences**
ERNST FEHR (University of Zurich)

Parallel Session 7b, Richard Musgrave Room

Incentives and Misperceptions

Chair: Nick Netzer

10:45 – 11:20 **Do Financial Incentives have Negative Unintended Consequences? Evidence from Payments for Vaccinations**
FLORIAN SCHNEIDER (University of Zurich)

11:20 – 11:55 **Correcting Consumer Misperceptions about the Impact of CO2 Emissions**
TAISUKE IMAI (LMU Munich), Davide Pace, Peter Schwardmann, Joel van der Weele

11:55 – 12:05 Short Break

Parallel Session 8a, Ludwig Erhard Room

Fighting Climate Change

Chair: Matthias Sutter

12:05 – 12:40 **Global Evidence on the Willingness to Fight Climate Change**
ARMIN FALK (brq Institute on Behavior & Inequality), Peter Andre, Felix Chopra and Teodora Boneva)

Parallel Session 8b, Richard Musgrave Room

Polarization

Chair: Benjamin Enke

12:05 – 12:40 **Hate Trumps Love: The Impact of Political Polarization on Social Preferences**
EUGEN DIMANT (University of Pennsylvania)

12:40 – 13:40 Lunch

Parallel Session 9a, Ludwig Erhard Room

Universalism and Homophily

Chair: Florian Zimmermann

13:40 – 14:15 **Universalism: Global Evidence**
Alexander Cappelen, BENJAMIN ENKE (Harvard University), Bertil Tungodden

14:15 – 14:50 **Homophily and Transmission of Behavioral Traits in Networks**
MATTHIAS SUTTER (Max Planck Institute for Research on Collective Goods)

Parallel Session 9b, Richard Musgrave Room

Labor Supply

Chair: Kai Barron

- 13:40 – 14:15 **Maternal Labor Supply: Perceived Returns, Constraints, and Social Norms**
TEODORA BONEVA (University of Bonn)
- 14:15 – 14:50 **Worker Beliefs about Outside Options**
Simon Jäger, CHRISTOPHER ROTH (University of Warwick), Nina Roussille, Benjamin Schoefer
- 14:50 – 15:10 Coffee Break

Keynote Lecture II, Ludwig Erhard Room

Chair: Ernst Fehr

- 15:10 – 16:10 **Complexity and Economic Behavior**
RYAN OPREA (UCSB)

Presentation of the CESifo Affiliate Award

End of Conference