

Joint Workshop on Incentives, Management and Organization (IMO) & Entrepreneurship Economics (ENT)

Munich, 8 – 9 September 2022

Program

Presenting authors are denoted in capital letters

Timing: 35 min presentation | 10-15 min discussion | 10-15 open discussion

Thursday, 8 September 2022

09:00 – 09:30 Registration, Coffee, Welcome

Session 1 – Plenary Session - IMO & ENT

Ludwig Erhard Room

Chair: Fabiano Schivardi (LUISS)

09:30 – 10:30 **Breaking Gender Barriers: Experimental Evidence on Men in Pink-Collar Jobs**

ALEXIA DELFINO (Bocconi University)

Discussant: Ghazala Azmat (SciencesPo)

Parallel Session 2a - IMO

Ludwig Erhard Room

Chair: Florian Englmaier (LMU Munich)

10:30 – 11:30 **The Productivity of Professions: Evidence from the Emergency Department**

DAVID CHAN (Stanford)

Discussant: Ricardo Alonso (LSE)

11:30 – 12:30 **Effort and Selection Effects of Performance Pay in Knowledge Creation**

ERINA YTSMA (CMU)

Discussant: Danielle Li (MIT)

Parallel Session 2b - ENT

Peggy and Richard Musgrave Room

Chair: Gerd Muehlheusser (Hamburg)

10:30 – 11:30 **Bank Competition and Entrepreneurial Gaps: Evidence from Bank Deregulation**
XIANG LI (Boston College)
Discussant: Marta Troya (New Economic School)

12:30 – 13:30 Lunch

Parallel Session 3a - IMO

Ludwig Erhard Room

Chair: Florian Englmaier (LMU Munich)

13:30 – 14:30 **Performance Ranks, Conformity, and Cooperation: Evidence from a Sweater Factory**
ANIK ASHRAF (LMU Munich)
Discussant: Ameet Morjaria (Kellogg)

14:30 – 15:30 **The Effect of Advisors' Incentives on Clients' Investments**
JORDI BLANES-I-VIDAL (LSE)
Discussant: Andreas Prat (Columbia)

Parallel Session 3b - ENT

Peggy and Richard Musgrave Room

Chair: Lea Heursen (LMU Munich)

13:30 – 14:30 **Early exposure to entrepreneurs, gender equality, and talent allocation in entrepreneurship**
MADDALENA RONCHI (Bocconi University)
Discussant: Fabian Waldinger (LMU Munich)

14:30 – 15:30 **From Public Labs to Private Firms: Magnitude and Channels of R&D Spillovers**
EMERIC HENRY (SciencesPo Paris)
Discussant: Morten Bennisen (Copenhagen/ INSEAD)

15:30 – 16:00 Coffee Break

Plenary Session 4 – IMO & ENT

Ludwig Erhard Room

Chair: Matthias Lang (LMU Munich)

- 16:00 – 17:00 **"No Man is an Island": An Empirical Study on Team Formation and Performance**
ALESSANDRA ALLOCCA (LMU Munich)
Discussant: Tim VanZandt (INSEAD)
- 17:00 – 18:00 **The Broken Rung: Gender and the Leadership Gap**
INGRID HAEGELE (LMU Munich)
Discussant: Guido Friebel (Frankfurt)
- 19:00 Conference Dinner: Restaurant Laurin

Friday, 9 September 2022

Parallel Session 5a - IMO

Ludwig Erhard Room

Chair: Andreas Roider (Regensburg)

- 09:00 – 10:00 **The Value of Relational Collusive Arrangements in the Colombian Electricity Market**
MIGUEL ESPINOSA (Bocconi University)
Discussant: Jonas Hjort (UCL/ Columbia)

Parallel Session 5b – ENT

Peggy and Richard Musgrave Room

Chair: Hoa Ho (LMU Munich)

- 09:00 – 10:00 **Early individual stakeholders, first venture capital investment, and exit in the UK startup ecosystem**
DAVID PÉREZ-CASTRILLO (UA Barcelona)
Discussant: Yossi Spiegel (Tel Aviv University)
- 10:00 – 10:30 Coffee Break

Plenary Session 6 – IMO & ENT

Ludwig Erhard Room

Chair: Alessandro Sforza (University of Bologna)

- 10:30 – 11:30 **Neighborhood Firms**
MARIO DANIELE AMORE (Bocconi)
Discussant: Anna Gumpert (Tübingen)
- 11:30 – 12:30 **Monitoring Harassment in Organizations**
ADA GONZALEZ-TORRES (Ben-Gurion University)
Discussant: Rocco Macchiavello (LSE)
- 12:30 – 13:30 Lunch

Plenary Session 7 – IMO & ENT

Ludwig Erhard Room

Chair: Catherine Thomas (LSE)

- 13:30 – 14:30 **The Value of Leadership: Evidence from a Large-Scale Field Experiment**
SIMEON SCHUDY (LMU Munich)
Discussant: Wouter Dessein (Columbia)
- 14:30 – 15:30 **Fostering Psychological Safety in Teams: Evidence from an RCT**
MARIA GUADALUPE (INSEAD)
Discussant: Michal Hodor (Tel Aviv University)

*Farewell & Outlook for Rome 2023 & **End of Conference***